

**Central Okanagan Monthly Statistics
February 2021**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	905	782	15.73%	1,630	1,437	13.43%
2 Units Sold	749	315	137.78%	1,202	587	104.77%
3 Sales Volume	\$526,207,990	\$169,609,438	210.25%	\$826,171,563	\$318,934,822	159.04%
4 List/Sell Ratio	99.31%	96.95%		98.95%	96.86%	
5 Days to Sell	65	90	-27.26%	72	89	-18.91%
6 Active Listings	1,695	2,743	-38.21%			
Area = North Okanagan						
1 Units Listed	269	231	16.45%	482	414	16.43%
2 Units Sold	244	121	101.65%	410	218	88.07%
3 Sales Volume	\$136,779,037	\$53,805,767	154.21%	\$220,657,468	\$98,684,186	123.60%
4 List/Sell Ratio	97.36%	97.26%		97.44%	96.45%	
5 Days to Sell	81	99	-17.61%	86	100	-14.84%
6 Active Listings	748	1,136	-34.15%			
Area = Shuswap / Revels						
1 Units Listed	154	92	67.39%	270	227	18.94%
2 Units Sold	140	56	150.00%	217	105	106.67%
3 Sales Volume	\$61,387,833	\$24,433,930	151.24%	\$101,950,415	\$47,148,332	116.23%
4 List/Sell Ratio	98.08%	100.34%		96.96%	99.20%	
5 Days to Sell	108	136	-20.18%	116	137	-15.50%
6 Active Listings	500	727	-31.22%			
Area = Grand Total						
1 Units Listed	1,328	1,105	20.18%	2,382	2,078	14.63%
2 Units Sold	1,133	492	130.28%	1,829	910	100.99%
3 Sales Volume	\$724,374,860	\$247,849,135	192.26%	\$1,148,779,446	\$464,767,340	147.17%
4 List/Sell Ratio	98.83%	97.34%		98.48%	97.00%	
5 Days to Sell	74	97	-23.80%	80	97	-17.42%
6 Active Listings	2,943	4,606	-36.11%			

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Central Okanagan Statistics -- February 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	749	\$526,207,990	288	\$260,618,823
Last Month	453	\$299,963,573	190	\$168,694,861
This Month Last Year	315	\$169,609,438	122	\$89,643,968

Description	Total Listings Taken	Inventory
This Month	905	1,695
Last Month	725	1,747
This Month Last Year	782	2,743

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Central Okanagan Statistics -- February 2021

Quick Summary Part 2

Condo/Apt

Sales	183
New Listings	240
Current Inventory	381
Sell/Inv. Ratio	48.03%
Days to Sell	66
Average Price	\$411,807
Median Price	\$377,000

Condo/Townhouse

Sales	123
New Listings	124
Current Inventory	175
Sell/Inv. Ratio	70.29%
Days to Sell	44
Average Price	\$615,491
Median Price	\$569,000

Lots

Sales	72
New Listings	53
Current Inventory	220
Sell/Inv. Ratio	32.73%
Days to Sell	114
Average Price	\$424,972
Median Price	\$302,400

Residential

Sales	288
New Listings	349
Current Inventory	388
Sell/Inv. Ratio	74.23%
Days to Sell	43
Average Price	\$904,926
Median Price	\$819,625
Ratio of Sales vs Inventory	68.94%

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Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	14	22	-36.36%	23	32	-28.13	54	97	-44.33
Duplex	22	18	22.22%	33	30	10.00	26	40	-35.00
Mobile Home	29	29	0.00%	54	59	-8.47	58	96	-39.58
Recreational	1	1	0.00%	3	2	50.00	5	6	-16.67
Residential	349	287	21.60%	564	528	6.82	388	800	-51.50
Residential WF	7	12	-41.67%	16	15	6.67	39	76	-48.68
3/4-Plex	2	0	0.00%	2	1	100.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00	1		
Apartment	240	177	35.59%	425	332	28.01	381	495	-23.03
Townhouse	124	131	-5.34%	249	227	9.69	175	320	-45.31
RES TOTAL	788	677.00	16.40%	1,369	1,226	11.66%	1,129	1,931	-41.53
FARMS	4	4	0.00%	5	4	25.00	14	19	-26.32
MULTIFAMILY	4	0	0.00%	8	4	100.00	15	8	87.50
Acreage	2	3	-33.33%	9	7	28.57	22	33	-33.33
Acreage WF	3	2	50.00%	4	3	33.33	9	11	-18.18
Lots	44	53	-16.98%	143	89	60.67	180	401	-55.11
Lots WF	4	2	100.00%	6	4	50.00	9	18	-50.00
LOTS TOTAL	53	60.00	-11.67%	162	103	57.28%	220	463	-52.48
Business	4	7	-42.86%	8	17	-52.94	37	56	-33.93
Commercial	46	29	58.62%	66	71	-7.04	223	216	3.24
Land	6	5	20.00%	12	12	0.00	57	50	14.00
COMM TOTAL	56	41.00	36.59%	86	100	-14.00%	317	322	-1.55
GRAND TOTAL	905	782	15.73%	1,630	1,437	13.43%	1,695	2,743	-38.21

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Central Okanagan Statistics -- February 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	15	6	150.00%	\$20,654,400	\$5,372,000	284.48%	95.82%	91.92%
Duplex	9	6	50.00%	\$7,450,800	\$2,936,500	153.73%	97.96%	98.04%
Mobile Home	20	7	185.71%	\$3,929,400	\$1,118,600	251.28%	97.48%	95.06%
Recreational	1	0	0.00%	\$266,000	\$0	0.00%	95.68%	0.00%
Residential	288	122	136.07%	\$260,618,823	\$89,643,968	190.73%	100.47%	97.46%
Residential WF	4	4	0.00%	\$6,942,500	\$5,740,000	20.95%	95.61%	95.75%
3/4-Plex	1	0	0.00%	\$499,000	\$0	0.00%	108.48%	0.00%
Apartment	183	88	107.95%	\$75,360,649	\$30,959,605	143.42%	98.72%	96.80%
Townhouse	123	50	146.00%	\$75,705,379	\$25,174,326	200.72%	99.82%	98.06%
RES TOTAL	644	283	127.56%	\$451,426,950	\$160,944,999	180.49%	99.70%	97.16%
FARMS	2	0	0.00%	\$4,500,000	\$0	0.00%	95.97%	0.00%
MULTIFAMILY	1	1	0.00%	\$1,940,000	\$1,150,000	68.70%	99.03%	89.15%
Acreage	5	0	0.00%	\$2,862,875	\$0	0.00%	97.61%	0.00%
Acreage WF	1	1	0.00%	\$1,865,000	\$550,000	239.09%	98.42%	94.99%
Lots	63	13	384.62%	\$22,086,100	\$3,239,500	581.77%	98.78%	96.03%
Lots WF	3	0	0.00%	\$3,784,000	\$0	0.00%	97.93%	0.00%
LOTS TOTAL	72	14	414.29%	\$30,597,975	\$3,789,500	707.44%	98.54%	95.88%
Business	0	2	-100.00%	\$0	\$197,500	-100.00%	0.00%	82.98%
Commercial	19	15	26.67%	\$21,426,185	\$3,527,438	507.41%	103.19%	92.49%
Land	11	0	0.00%	\$16,316,880	\$0	0.00%	87.63%	0.00%
COMM TOTAL	30	17	76.47%	\$37,743,065	\$3,724,938	913.25%	95.83%	91.93%
GRAND TOTAL	749	315	137.78%	\$526,207,990	\$169,609,438	210.25%	99.31%	96.95%

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Central Okanagan Statistics -- February 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	24	9	166.67%	\$36,495,400	\$9,567,000	281.47%	96.06%	91.96%
Duplex	16	21	-23.81%	\$11,756,700	\$12,715,000	-7.54%	98.22%	97.28%
Mobile Home	26	20	30.00%	\$4,953,300	\$3,530,600	40.30%	96.94%	94.98%
Recreational	2	0	0.00%	\$349,500	\$0	0.00%	95.23%	0.00%
Residential	478	238	100.84%	\$429,313,683	\$173,670,516	147.20%	99.75%	97.23%
Residential WF	7	5	40.00%	\$13,727,500	\$6,000,000	128.79%	95.96%	95.49%
3/4-Plex	1	0	0.00%	\$499,000	\$0	0.00%	108.48%	0.00%
Apartment	293	152	92.76%	\$117,988,901	\$55,436,055	112.84%	98.55%	96.77%
Townhouse	199	88	126.14%	\$120,844,461	\$42,563,696	183.91%	99.55%	98.03%
RES TOTAL	1,046	533	96.25%	\$735,928,445	\$303,482,867	142.49%	99.22%	97.02%
FARMS	3	0	0.00%	\$6,110,000	\$0	0.00%	96.39%	0.00%
MULTIFAMILY	1	2	-50.00%	\$1,940,000	\$2,685,000	-27.75%	99.03%	91.33%
Acreage	8	2	300.00%	\$4,107,875	\$1,305,000	214.78%	98.21%	93.41%
Acreage WF	1	1	0.00%	\$1,865,000	\$550,000	239.09%	98.42%	94.99%
Lots	92	24	283.33%	\$31,128,100	\$5,656,900	450.27%	97.42%	95.63%
Lots WF	3	0	0.00%	\$3,784,000	\$0	0.00%	97.93%	0.00%
LOTS TOTAL	104	27	285.19%	\$40,884,975	\$7,511,900	444.27%	97.59%	95.19%
Business	1	2	-50.00%	\$225,000	\$197,500	13.92%	100.00%	82.98%
Commercial	36	23	56.52%	\$24,766,263	\$5,057,554	389.69%	102.37%	93.45%
Land	11	0	0.00%	\$16,316,880	\$0	0.00%	87.63%	0.00%
COMM TOTAL	48	25	92.00%	\$41,308,143	\$5,255,054	686.06%	95.98%	93.01%
GRAND TOTAL	1,202	587	104.77%	\$826,171,563	\$318,934,822	159.04%	98.95%	96.86%

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Central Okanagan Statistics -- February 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,376,960	\$895,333	53.79%	\$1,175,000	\$925,000	27.03%	73	104	-29.65%
Duplex	\$827,867	\$489,417	69.15%	\$720,500	\$456,250	57.92%	70	85	-17.29%
Mobile Home	\$196,470	\$159,800	22.95%	\$215,500	\$130,000	65.77%	88	114	-23.04%
Recreational	\$266,000			\$266,000			15		
Residential	\$904,926	\$734,787	23.15%	\$819,625	\$659,750	24.23%	43	74	-41.41%
Residential WF	\$1,735,625	\$1,435,000	20.95%	\$1,487,500	\$1,522,500	-2.30%	71	157	-54.86%
3/4-Plex	\$499,000			\$499,000			11		
Apartment	\$411,807	\$351,814	17.05%	\$377,000	\$337,000	11.87%	66	72	-8.66%
Townhouse	\$615,491	\$503,487	22.25%	\$569,000	\$508,500	11.90%	44	60	-26.66%
RES TOTAL	\$700,974	\$568,710	23.26%	\$644,200	\$523,000	23.17%	52	74	-29.17%
FARMS	\$2,250,000			\$2,250,000			167		
MULTIFAMILY	\$1,940,000	\$1,150,000	68.70%	\$1,940,000	\$1,150,000	68.70%	29	36	-19.44%
Acreage	\$572,575			\$700,000			89		
Acreage WF	\$1,865,000	\$550,000	239.09%	\$1,865,000	\$550,000	239.09%	232	279	-16.85%
Lots	\$350,573	\$249,192	40.68%	\$289,900	\$200,000	44.95%	113	256	-55.75%
Lots WF	\$1,261,333			\$1,135,000			124		
LOTS TOTAL	\$424,972	\$270,679	57.00%	\$302,400	\$255,000	18.59%	114	257	-55.86%
Business		\$98,750			\$98,750			82	
Commercial	\$1,127,694	\$235,163	379.54%	\$23	\$21	10.48%	129	242	-46.57%
Land	\$1,483,353			\$1,145,761			393		
COMM TOTAL	\$1,258,102	\$219,114	474.18%	\$820,644	\$22,730,097.73%		226	223	1.21%
GRAND TOTAL	\$702,547	\$538,443	30.48%	\$615,000	\$492,500	24.87%	65	90	-27.26%

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Central Okanagan Statistics -- February 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,520,642	\$1,063,000	43.05%	\$1,187,450	\$1,100,000	7.95%	79	129	-39.16%
Duplex	\$734,794	\$605,476	21.36%	\$694,900	\$565,000	22.99%	77	79	-2.45%
Mobile Home	\$190,512	\$176,530	7.92%	\$215,450	\$158,000	36.36%	92	111	-17.06%
Recreational	\$174,750			\$174,750			20		
Residential	\$898,146	\$729,708	23.08%	\$807,500	\$665,000	21.43%	50	79	-36.59%
Residential WF	\$1,961,071	\$1,200,000	63.42%	\$1,885,000	\$1,450,000	30.00%	94	165	-42.94%
3/4-Plex	\$499,000			\$499,000			11		
Apartment	\$402,692	\$364,711	10.41%	\$375,000	\$346,250	8.30%	67	70	-3.26%
Townhouse	\$607,259	\$483,678	25.55%	\$569,000	\$482,400	17.95%	53	63	-16.27%
RES TOTAL	\$703,564	\$569,386	23.57%	\$630,000	\$525,000	20.00%	58	77	-24.53%
FARMS	\$2,036,667			\$1,890,000			216		
MULTIFAMILY	\$1,940,000	\$1,342,500	44.51%	\$1,940,000	\$1,342,500	44.51%	29	114	-74.45%
Acreage	\$513,484	\$652,500	-21.31%	\$608,063	\$652,500	-6.81%	82	68	21.67%
Acreage WF	\$1,865,000	\$550,000	239.09%	\$1,865,000	\$550,000	239.09%	232	279	-16.85%
Lots	\$338,349	\$235,704	43.55%	\$279,950	\$223,500	25.26%	164	223	-26.69%
Lots WF	\$1,261,333			\$1,135,000			124		
LOTS TOTAL	\$393,125	\$278,219	41.30%	\$299,900	\$249,900	20.01%	157	214	-26.61%
Business	\$225,000	\$98,750	127.85%	\$225,000	\$98,750	127.85%	67	82	-17.79%
Commercial	\$687,952	\$219,894	212.86%	\$23	\$19	18.95%	122	215	-43.16%
Land	\$1,483,353			\$1,145,761			393		
COMM TOTAL	\$860,586	\$210,202	309.41%	\$212,500	\$21,011,804.76%		183	205	-10.50%
GRAND TOTAL	\$687,331	\$543,330	26.50%	\$605,000	\$504,900	19.83%	72	89	-18.91%

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4 List/Sell Ratio	98.83%	97.34%		98.48%	97.00%	
5 Days to Sell	74	97	-23.80%	80	97	-17.42%
6 Active Listings	2,943	4,606	-36.11%			

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North Okanagan Statistics -- February 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	244	\$136,779,037	103	\$66,318,636
Last Month	166	\$83,878,431	57	\$36,203,700
This Month Last Year	121	\$53,805,767	56	\$29,096,625

Description	Total Listings Taken	Inventory
This Month	269	748
Last Month	213	782
This Month Last Year	231	1,136

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North Okanagan Statistics -- February 2021

Quick Summary Part 2

Condo/Apt

Sales	24
New Listings	27
Current Inventory	69
Sell/Inv. Ratio	34.78%
Days to Sell	76
Average Price	\$298,374
Median Price	\$300,000

Condo/Townhouse

Sales	38
New Listings	48
Current Inventory	63
Sell/Inv. Ratio	60.32%
Days to Sell	60
Average Price	\$408,785
Median Price	\$387,750

Lots

Sales	35
New Listings	21
Current Inventory	152
Sell/Inv. Ratio	23.03%
Days to Sell	184
Average Price	\$315,140
Median Price	\$252,000

Residential

Sales	103
New Listings	110
Current Inventory	162
Sell/Inv. Ratio	63.58%
Days to Sell	51
Average Price	\$643,870
Median Price	\$565,000
Ratio of Sales vs Inventory	58.48%

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North Okanagan Statistics -- February 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	17	16	6.25%	32	30	6.67	70	117	-40.17
Duplex	8	6	33.33%	13	10	30.00	7	27	-74.07
Mobile Home	16	16	0.00%	24	20	20.00	30	36	-16.67
Recreational	1	0	0.00%	3	0	0.00	8	8	0.00
Residential	110	103	6.80%	198	184	7.61	162	340	-52.35
Residential WF	3	3	0.00%	5	4	25.00	19	27	-29.63
3/4-Plex	1	0	0.00%	3	0	0.00	5	2	150.00
Apartment	27	15	80.00%	45	26	73.08	69	55	25.45
Townhouse	48	38	26.32%	77	60	28.33	63	105	-40.00
RES TOTAL	231	197.00	17.26%	400	334	19.76%	433	717	-39.61
FARMS	4	0	0.00%	7	0	0.00	14	16	-12.50
MULTIFAMILY	1	1	0.00%	1	1	0.00	4	3	33.33
Acreage	8	4	100.00%	13	8	62.50	48	66	-27.27
Acreage WF	2	1	100.00%	3	4	-25.00	12	12	0.00
Lots	7	15	-53.33%	25	30	-16.67	82	146	-43.84
Lots WF	4	0	0.00%	8	1	700.00	10	9	11.11
LOTS TOTAL	21	20.00	5.00%	49	43	13.95%	152	233	-34.76
Business	0	1	-100.00%	2	5	-60.00	13	23	-43.48
Commercial	11	11	0.00%	21	24	-12.50	84	102	-17.65
Land	1	1	0.00%	2	7	-71.43	48	42	14.29
COMM TOTAL	12	13.00	-7.69%	25	36	-30.56%	145	167	-13.17
GRAND TOTAL	269	231	16.45%	482	414	16.43%	748	1,136	-34.15

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	13	5	160.00%	\$12,205,788	\$4,905,000	148.84%	97.63%	98.22%
Duplex	7	3	133.33%	\$6,101,100	\$1,667,000	265.99%	95.20%	96.92%
Mobile Home	8	7	14.29%	\$1,615,300	\$950,600	69.92%	98.80%	94.61%
Recreational	1	0	0.00%	\$77,000	\$0	0.00%	97.47%	0.00%
Residential	103	56	83.93%	\$66,318,636	\$29,096,625	127.93%	99.08%	98.02%
Residential WF	2	0	0.00%	\$3,400,000	\$0	0.00%	80.97%	0.00%
3/4-Plex	1	0	0.00%	\$485,000	\$0	0.00%	97.02%	0.00%
Apartment	24	15	60.00%	\$7,160,972	\$3,568,900	100.65%	97.40%	96.13%
Townhouse	38	22	72.73%	\$15,533,830	\$7,932,035	95.84%	98.68%	98.44%
RES TOTAL	197	108	82.41%	\$112,897,626	\$48,120,160	134.62%	97.87%	97.86%
FARMS	1	0	0.00%	\$862,000	\$0	0.00%	98.53%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,080,000	\$0	0.00%	88.16%	0.00%
Acreage	7	2	250.00%	\$3,908,000	\$1,196,190	226.70%	92.20%	79.85%
Acreage WF	2	0	0.00%	\$700,000	\$0	0.00%	95.92%	0.00%
Lots	26	6	333.33%	\$6,421,900	\$1,354,400	374.15%	97.55%	95.47%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	35	8	337.50%	\$11,029,900	\$2,550,590	332.44%	95.48%	87.45%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	8	5	60.00%	\$9,714,511	\$3,135,017	209.87%	96.33%	97.00%
Land	2	0	0.00%	\$1,195,000	\$0	0.00%	85.66%	0.00%
COMM TOTAL	10	5	100.00%	\$10,909,511	\$3,135,017	247.99%	95.03%	97.00%
GRAND TOTAL	244	121	101.65%	\$136,779,037	\$53,805,767	154.21%	97.36%	97.26%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	29	10	190.00%	\$24,746,888	\$8,300,000	198.16%	98.18%	96.31%
Duplex	11	4	175.00%	\$8,860,000	\$2,239,000	295.71%	96.15%	97.69%
Mobile Home	20	11	81.82%	\$4,425,800	\$1,488,100	197.41%	97.39%	92.33%
Recreational	1	0	0.00%	\$77,000	\$0	0.00%	97.47%	0.00%
Residential	160	96	66.67%	\$102,522,336	\$49,199,225	108.38%	98.97%	97.68%
Residential WF	5	0	0.00%	\$6,395,000	\$0	0.00%	87.94%	0.00%
3/4-Plex	2	0	0.00%	\$1,010,000	\$0	0.00%	96.21%	0.00%
Apartment	45	27	66.67%	\$12,854,462	\$6,582,020	95.30%	97.18%	97.30%
Townhouse	59	45	31.11%	\$23,406,895	\$15,600,110	50.04%	98.59%	98.57%
RES TOTAL	332	193	72.02%	\$184,298,381	\$83,408,455	120.96%	98.07%	97.58%
FARMS	3	0	0.00%	\$2,827,000	\$0	0.00%	86.35%	0.00%
MULTIFAMILY	2	0	0.00%	\$1,761,000	\$0	0.00%	91.53%	0.00%
Acreage	8	4	100.00%	\$4,260,000	\$1,959,190	117.44%	91.93%	82.81%
Acreage WF	2	0	0.00%	\$700,000	\$0	0.00%	95.92%	0.00%
Lots	43	10	330.00%	\$9,636,050	\$2,466,500	290.68%	96.64%	94.79%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	53	14	278.57%	\$14,596,050	\$4,425,690	229.80%	95.18%	89.09%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	17	10	70.00%	\$14,580,037	\$10,285,041	41.76%	95.94%	91.20%
Land	3	1	200.00%	\$2,595,000	\$565,000	359.29%	92.84%	94.96%
COMM TOTAL	20	11	81.82%	\$17,175,037	\$10,850,041	58.29%	95.46%	91.39%
GRAND TOTAL	410	218	88.07%	\$220,657,468	\$98,684,186	123.60%	97.44%	96.45%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$938,907	\$981,000	-4.29%	\$899,900	\$865,000	4.03%	68	159	-57.24%
Duplex	\$871,586	\$555,667	56.85%	\$735,000	\$568,000	29.40%	39	86	-54.14%
Mobile Home	\$201,913	\$135,800	48.68%	\$208,700	\$130,000	60.54%	76	75	1.03%
Recreational	\$77,000			\$77,000			43		
Residential	\$643,870	\$519,583	23.92%	\$565,000	\$475,000	18.95%	51	80	-36.35%
Residential WF	\$1,700,000			\$1,700,000			98		
3/4-Plex	\$485,000			\$485,000			116		
Apartment	\$298,374	\$237,927	25.41%	\$300,000	\$205,500	45.99%	76	109	-30.03%
Townhouse	\$408,785	\$360,547	13.38%	\$387,750	\$365,250	6.16%	60	68	-11.23%
RES TOTAL	\$573,084	\$445,557	28.62%	\$507,000	\$416,600	21.70%	58	85	-31.47%
FARMS	\$862,000			\$862,000			21		
MULTIFAMILY	\$1,080,000			\$1,080,000			87		
Acreage	\$558,286	\$598,095	-6.66%	\$400,000	\$598,095	-33.12%	121	67	80.17%
Acreage WF	\$350,000			\$350,000			270		
Lots	\$246,996	\$225,733	9.42%	\$230,600	\$206,250	11.81%	195	147	32.04%
Lots WF									
LOTS TOTAL	\$315,140	\$318,824	-1.16%	\$252,000	\$248,000	1.61%	184	127	44.66%
Business									
Commercial	\$1,214,314	\$627,003	93.67%	\$1,062,500	\$855,000	24.27%	114	348	-67.31%
Land	\$597,500			\$597,500			449		
COMM TOTAL	\$1,090,951	\$627,003	73.99%	\$1,025,000	\$855,000	19.88%	181	348	-48.07%
GRAND TOTAL	\$560,570	\$444,676	26.06%	\$475,000	\$415,000	14.46%	81	99	-17.61%

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North Okanagan Statistics -- February 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$853,341	\$830,000	2.81%	\$792,000	\$800,000	-1.00%	77	154	-49.61%
Duplex	\$805,455	\$559,750	43.90%	\$735,000	\$570,000	28.95%	56	102	-45.19%
Mobile Home	\$221,290	\$135,282	63.58%	\$207,000	\$130,000	59.23%	73	77	-6.09%
Recreational	\$77,000			\$77,000			43		
Residential	\$640,765	\$512,492	25.03%	\$569,950	\$479,000	18.99%	53	87	-38.71%
Residential WF	\$1,279,000			\$1,100,000			101		
3/4-Plex	\$505,000			\$505,000			117		
Apartment	\$285,655	\$243,779	17.18%	\$251,000	\$210,000	19.52%	81	91	-10.60%
Townhouse	\$396,727	\$346,669	14.44%	\$385,000	\$352,000	9.38%	72	75	-4.36%
RES TOTAL	\$555,116	\$432,168	28.45%	\$494,143	\$398,000	24.16%	65	88	-26.33%
FARMS	\$942,333			\$862,000			201		
MULTIFAMILY	\$880,500			\$880,500			117		
Acreage	\$532,500	\$489,798	8.72%	\$387,500	\$474,000	-18.25%	109	209	-48.03%
Acreage WF	\$350,000			\$350,000			270		
Lots	\$224,094	\$246,650	-9.14%	\$217,000	\$228,500	-5.03%	174	130	33.96%
Lots WF									
LOTS TOTAL	\$275,397	\$316,121	-12.88%	\$229,900	\$267,600	-14.09%	168	153	10.05%
Business									
Commercial	\$857,649	\$1,028,504	-16.61%	\$497,500	\$907,500	-45.18%	132	263	-49.80%
Land	\$865,000	\$565,000	53.10%	\$1,000,000	\$565,000	76.99%	523	154	239.39%
COMM TOTAL	\$858,752	\$986,367	-12.94%	\$521,750	\$855,000	-38.98%	190	253	-24.63%
GRAND TOTAL	\$538,189	\$452,680	18.89%	\$470,000	\$396,500	18.54%	86	100	-14.84%

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**Shuswap / Revelstoke Monthly Statistics
February 2021**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	905	782	15.73%	1,630	1,437	13.43%
2 Units Sold	749	315	137.78%	1,202	587	104.77%
3 Sales Volume	\$526,207,990	\$169,609,438	210.25%	\$826,171,563	\$318,934,822	159.04%
4 List/Sell Ratio	99.31%	96.95%		98.95%	96.86%	
5 Days to Sell	65	90	-27.26%	72	89	-18.91%
6 Active Listings	1,695	2,743	-38.21%			
Area = North Okanagan						
1 Units Listed	269	231	16.45%	482	414	16.43%
2 Units Sold	244	121	101.65%	410	218	88.07%
3 Sales Volume	\$136,779,037	\$53,805,767	154.21%	\$220,657,468	\$98,684,186	123.60%
4 List/Sell Ratio	97.36%	97.26%		97.44%	96.45%	
5 Days to Sell	81	99	-17.61%	86	100	-14.84%
6 Active Listings	748	1,136	-34.15%			
Area = Shuswap / Revels						
1 Units Listed	154	92	67.39%	270	227	18.94%
2 Units Sold	140	56	150.00%	217	105	106.67%
3 Sales Volume	\$61,387,833	\$24,433,930	151.24%	\$101,950,415	\$47,148,332	116.23%
4 List/Sell Ratio	98.08%	100.34%		96.96%	99.20%	
5 Days to Sell	108	136	-20.18%	116	137	-15.50%
6 Active Listings	500	727	-31.22%			
Area = Grand Total						
1 Units Listed	1,328	1,105	20.18%	2,382	2,078	14.63%
2 Units Sold	1,133	492	130.28%	1,829	910	100.99%
3 Sales Volume	\$724,374,860	\$247,849,135	192.26%	\$1,148,779,446	\$464,767,340	147.17%
4 List/Sell Ratio	98.83%	97.34%		98.48%	97.00%	
5 Days to Sell	74	97	-23.80%	80	97	-17.42%
6 Active Listings	2,943	4,606	-36.11%			

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Shuswap / Revelstoke Statistics -- February 2021

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	140	\$61,387,833	44	\$25,863,558
Last Month	77	\$40,562,582	25	\$13,711,500
This Month Last Year	56	\$24,433,930	32	\$17,677,380

Description	Total Listings Taken	Inventory
This Month	154	500
Last Month	116	517
This Month Last Year	92	727

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2021

Quick Summary Part 2

Condo/Apt

Sales	12
New Listings	20
Current Inventory	38
Sell/Inv. Ratio	31.58%
Days to Sell	61
Average Price	\$369,458
Median Price	\$432,500

Condo/Townhouse

Sales	15
New Listings	8
Current Inventory	21
Sell/Inv. Ratio	71.43%
Days to Sell	117
Average Price	\$531,053
Median Price	\$488,900

Lots

Sales	41
New Listings	37
Current Inventory	170
Sell/Inv. Ratio	24.12%
Days to Sell	150
Average Price	\$151,048
Median Price	\$132,000

Residential

Sales	44
New Listings	47
Current Inventory	80
Sell/Inv. Ratio	55.00%
Days to Sell	74
Average Price	\$587,808
Median Price	\$574,500
Ratio of Sales vs Inventory	77.78%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	10	6	66.67%	22	13	69.23	39	79	-50.63
Duplex	0	0	0.00%	0	0	0.00	4	4	0.00
Mobile Home	12	3	300.00%	16	9	77.78	22	27	-18.52
Recreational	7	2	250.00%	12	6	100.00	22	24	-8.33
Residential	47	38	23.68%	80	78	2.56	80	146	-45.21
Residential WF	5	3	66.67%	10	7	42.86	18	28	-35.71
3/4-Plex	0	1	-100.00%	0	1	-100.00	1	1	0.00
Apartment	20	7	185.71%	27	10	170.00	38	35	8.57
Townhouse	8	9	-11.11%	21	23	-8.70	21	46	-54.35
RES TOTAL	109	69.00	57.97%	188	147	27.89%	245	390	-37.18
FARMS	2	0	0.00%	3	1	200.00	7	8	-12.50
MULTIFAMILY	0	0	0.00%	0	0	0.00	2	1	100.00
Acreage	8	6	33.33%	15	9	66.67	41	56	-26.79
Acreage WF	1	0	0.00%	4	0	0.00	9	7	28.57
Lots	26	11	136.36%	44	29	51.72	115	140	-17.86
Lots WF	2	0	0.00%	3	0	0.00	5	10	-50.00
LOTS TOTAL	37	17.00	117.65%	66	38	73.68%	170	213	-20.19
Business	0	0	0.00%	2	1	100.00	10	17	-41.18
Commercial	3	6	-50.00%	7	25	-72.00	41	64	-35.94
Land	3	0	0.00%	4	15	-73.33	25	34	-26.47
COMM TOTAL	6	6.00	0.00%	13	41	-68.29%	76	115	-33.91
GRAND TOTAL	154	92	67.39%	270	227	18.94%	500	727	-31.22

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	14	3	366.67%	\$12,327,000	\$1,400,000	780.50%	100.60%	96.63%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	6	5	20.00%	\$959,000	\$746,500	28.47%	98.39%	94.99%
Recreational	2	0	0.00%	\$102,000	\$0	0.00%	93.66%	0.00%
Residential	44	32	37.50%	\$25,863,558	\$17,677,380	46.31%	98.48%	102.22%
Residential WF	2	0	0.00%	\$1,029,000	\$0	0.00%	95.37%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	12	1	1,100.00%	\$4,433,500	\$510,000	769.31%	97.65%	96.41%
Townhouse	15	3	400.00%	\$7,965,800	\$1,718,800	363.45%	98.45%	99.87%
RES TOTAL	95	44	115.91%	\$52,679,858	\$22,052,680	138.88%	98.82%	101.26%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	7	2	250.00%	\$1,983,000	\$545,750	263.35%	95.85%	92.66%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	33	6	450.00%	\$4,009,975	\$636,000	530.50%	93.69%	91.30%
Lots WF	1	0	0.00%	\$200,000	\$0	0.00%	94.34%	0.00%
LOTS TOTAL	41	8	412.50%	\$6,192,975	\$1,181,750	424.05%	94.39%	91.92%
Business	0	1	-100.00%	\$0	\$475,000	-100.00%	0.00%	95.10%
Commercial	3	1	200.00%	\$2,070,000	\$222,500	830.34%	91.60%	89.36%
Land	1	2	-50.00%	\$445,000	\$502,000	-11.35%	96.95%	93.14%
COMM TOTAL	4	4	0.00%	\$2,515,000	\$1,199,500	109.67%	92.50%	93.17%
GRAND TOTAL	140	56	150.00%	\$61,387,833	\$24,433,930	151.24%	98.08%	100.34%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	21	9	133.33%	\$16,429,000	\$4,448,000	269.36%	99.24%	96.70%
Duplex	2	1	100.00%	\$1,495,500	\$296,000	405.24%	99.47%	100.00%
Mobile Home	8	11	-27.27%	\$1,228,900	\$1,469,100	-16.35%	98.35%	93.12%
Recreational	6	0	0.00%	\$571,000	\$0	0.00%	94.60%	0.00%
Residential	69	49	40.82%	\$39,575,058	\$27,452,570	44.16%	98.52%	100.25%
Residential WF	7	0	0.00%	\$9,004,000	\$0	0.00%	90.34%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$1,200,000	-100.00%	0.00%	100.00%
Apartment	17	4	325.00%	\$6,254,500	\$1,959,000	219.27%	98.25%	97.61%
Townhouse	25	9	177.78%	\$11,709,300	\$4,164,920	181.14%	98.38%	100.33%
RES TOTAL	155	84	84.52%	\$86,267,258	\$40,989,590	110.46%	97.68%	99.46%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	10	2	400.00%	\$3,091,000	\$545,750	466.38%	94.44%	92.66%
Acreage WF	2	0	0.00%	\$985,000	\$0	0.00%	85.80%	0.00%
Lots	41	10	310.00%	\$5,309,475	\$1,627,000	226.34%	93.52%	95.12%
Lots WF	1	1	0.00%	\$200,000	\$689,850	-71.01%	94.34%	106.13%
LOTS TOTAL	54	13	315.38%	\$9,585,475	\$2,862,600	234.85%	92.97%	97.05%
Business	0	1	-100.00%	\$0	\$475,000	-100.00%	0.00%	95.10%
Commercial	7	4	75.00%	\$5,652,682	\$1,494,142	278.32%	93.31%	96.73%
Land	1	2	-50.00%	\$445,000	\$502,000	-11.35%	96.95%	93.14%
COMM TOTAL	8	7	14.29%	\$6,097,682	\$2,471,142	146.76%	93.57%	95.66%
GRAND TOTAL	217	105	106.67%	\$101,950,415	\$47,148,332	116.23%	96.96%	99.20%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$880,500	\$466,667	88.68%	\$762,500	\$450,000	69.44%	99	140	-29.03%
Duplex									
Mobile Home	\$159,833	\$149,300	7.06%	\$176,000	\$145,000	21.38%	131	67	94.78%
Recreational	\$51,000			\$51,000			142		
Residential	\$587,808	\$552,418	6.41%	\$574,500	\$490,000	17.24%	74	116	-36.01%
Residential WF	\$514,500			\$514,500			124		
3/4-Plex									
Apartment	\$369,458	\$510,000	-27.56%	\$432,500	\$510,000	-15.20%	61	113	-46.02%
Townhouse	\$531,053	\$572,933	-7.31%	\$488,900	\$555,800	-12.04%	117	209	-44.20%
RES TOTAL	\$554,525	\$501,197	10.64%	\$510,000	\$487,750	4.56%	89	118	-24.71%
FARMS									
MULTIFAMILY									
Acreage	\$283,286	\$272,875	3.82%	\$230,000	\$272,875	-15.71%	206	106	94.20%
Acreage WF									
Lots	\$121,514	\$106,000	14.64%	\$85,000	\$74,000	14.86%	142	197	-27.73%
Lots WF	\$200,000			\$200,000			21		
LOTS TOTAL	\$151,048	\$147,719	2.25%	\$132,000	\$131,500	0.38%	150	174	-13.77%
Business		\$475,000			\$475,000			753	
Commercial	\$690,000	\$222,500	210.11%	\$435,000	\$222,500	95.51%	183	192	-4.86%
Land	\$445,000	\$251,000	77.29%	\$445,000	\$251,000	77.29%	23	35	-34.29%
COMM TOTAL	\$628,750	\$299,875	109.67%	\$440,000	\$277,250	58.70%	143	254	-43.74%
GRAND TOTAL	\$438,485	\$436,320	0.50%	\$418,064	\$425,000	-1.63%	108	136	-20.18%

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Shuswap / Revelstoke Statistics -- February 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$782,333	\$494,222	58.30%	\$715,000	\$450,000	58.89%	111	126	-12.59%
Duplex	\$747,750	\$296,000	152.62%	\$747,750	\$296,000	152.62%	87	23	276.09%
Mobile Home	\$153,613	\$133,555	15.02%	\$165,000	\$145,000	13.79%	113	76	49.00%
Recreational	\$95,167			\$76,250			140		
Residential	\$573,552	\$560,257	2.37%	\$536,000	\$495,000	8.28%	78	131	-40.37%
Residential WF	\$1,286,286			\$1,050,000			109		
3/4-Plex		\$1,200,000			\$1,200,000			25	
Apartment	\$367,912	\$489,750	-24.88%	\$410,000	\$530,000	-22.64%	67	91	-26.49%
Townhouse	\$468,372	\$462,769	1.21%	\$405,000	\$486,478	-16.75%	99	169	-41.70%
RES TOTAL	\$556,563	\$487,971	14.06%	\$491,770	\$481,071	2.22%	90	123	-26.63%
FARMS		\$825,000			\$825,000			19	
MULTIFAMILY									
Acreage	\$309,100	\$272,875	13.28%	\$285,000	\$272,875	4.44%	224	106	110.94%
Acreage WF	\$492,500			\$492,500			353		
Lots	\$129,499	\$162,700	-20.41%	\$98,000	\$131,500	-25.48%	141	246	-42.76%
Lots WF	\$200,000	\$689,850	-71.01%	\$200,000	\$689,850	-71.01%	21	53	-60.38%
LOTS TOTAL	\$177,509	\$220,200	-19.39%	\$150,000	\$213,750	-29.82%	162	210	-22.85%
Business		\$475,000			\$475,000			753	
Commercial	\$807,526	\$373,536	116.18%	\$435,000	\$383,750	13.36%	329	111	196.78%
Land	\$445,000	\$251,000	77.29%	\$445,000	\$251,000	77.29%	23	35	-34.29%
COMM TOTAL	\$762,210	\$353,020	115.91%	\$440,000	\$332,000	32.53%	291	181	60.84%
GRAND TOTAL	\$469,818	\$449,032	4.63%	\$425,000	\$435,000	-2.30%	116	137	-15.50%

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