

**Kamloops and District Monthly Statistics  
December 2024**

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## Zone Totals

| Description                         | CM This Year  | CM Last Year  | Increase  | This YTD        | Last YTD        | Increase |
|-------------------------------------|---------------|---------------|-----------|-----------------|-----------------|----------|
| <b>Area = Central Okanagan</b>      |               |               |           |                 |                 |          |
| 1 Units Listed                      | 411           | 385           | 6.75%     | 12,585          | 11,188          | 12.49%   |
| 2 Units Sold                        | 276           | 197           | 40.10%    | 4,250           | 4,385           | -3.08%   |
| 3 Sales Volume                      | \$208,149,971 | \$164,902,480 | 26.23%    | \$3,357,032,257 | \$3,537,682,151 | -5.11%   |
| 4 List/Sell Ratio                   | 95.73%        | 94.54%        |           | 95.94%          | 96.47%          |          |
| 5 Days to Sell                      | 76            | 64            | 19.52%    | 64              | 57              | 12.76%   |
| 6 Active Listings                   | 3,128         | 2,662         | 17.51%    |                 |                 |          |
| <b>Area = North Okanagan</b>        |               |               |           |                 |                 |          |
| 1 Units Listed                      | 164           | 130           | 26.15%    | 3,822           | 3,590           | 6.46%    |
| 2 Units Sold                        | 94            | 72            | 30.56%    | 1,645           | 1,693           | -2.84%   |
| 3 Sales Volume                      | \$75,573,476  | \$46,826,589  | 61.39%    | \$1,141,178,861 | \$1,136,341,577 | 0.43%    |
| 4 List/Sell Ratio                   | 97.04%        | 90.08%        |           | 95.08%          | 96.28%          |          |
| 5 Days to Sell                      | 102           | 71            | 43.02%    | 78              | 65              | 20.10%   |
| 6 Active Listings                   | 1,044         | 999           | 4.50%     |                 |                 |          |
| <b>Area = Shuswap / Revelstoke</b>  |               |               |           |                 |                 |          |
| 1 Units Listed                      | 68            | 63            | 7.94%     | 2,553           | 2,117           | 20.60%   |
| 2 Units Sold                        | 36            | 45            | -20.00%   | 1,047           | 996             | 5.12%    |
| 3 Sales Volume                      | \$21,652,000  | \$24,080,599  | -10.09%   | \$678,499,322   | \$607,709,355   | 11.65%   |
| 4 List/Sell Ratio                   | 95.46%        | 94.95%        |           | 95.14%          | 96.00%          |          |
| 5 Days to Sell                      | 118           | 89            | 32.27%    | 80              | 79              | 1.14%    |
| 6 Active Listings                   | 709           | 624           | 13.62%    |                 |                 |          |
| <b>Area = South Okanagan</b>        |               |               |           |                 |                 |          |
| 1 Units Listed                      | 160           | 141           | 13.48%    | 4,796           | 4,409           | 8.78%    |
| 2 Units Sold                        | 90            | 71            | 26.76%    | 1,753           | 1,670           | 4.97%    |
| 3 Sales Volume                      | \$52,117,244  | \$37,782,462  | 37.94%    | \$1,113,449,952 | \$1,079,209,301 | 3.17%    |
| 4 List/Sell Ratio                   | 95.51%        | 89.93%        |           | 95.08%          | 95.80%          |          |
| 5 Days to Sell                      | 86            | 99            | -12.45%   | 90              | 75              | 19.16%   |
| 6 Active Listings                   | 1,471         | 1,339         | 9.86%     |                 |                 |          |
| <b>Area = South Peace River</b>     |               |               |           |                 |                 |          |
| 1 Units Listed                      | 22            | 27            | -18.52%   | 813             | 835             | -2.63%   |
| 2 Units Sold                        | 19            | 22            | -13.64%   | 453             | 441             | 2.72%    |
| 3 Sales Volume                      | \$7,942,011   | \$7,109,000   | 11.72%    | \$143,159,397   | \$131,524,881   | 8.85%    |
| 4 List/Sell Ratio                   | 100.08%       | 94.33%        |           | 95.73%          | 95.52%          |          |
| 5 Days to Sell                      | 144           | 132           | 9.18%     | 102             | 97              | 5.54%    |
| 6 Active Listings                   | 318           | 346           | -8.09%    |                 |                 |          |
| <b>Area = Kamloops and District</b> |               |               |           |                 |                 |          |
| 1 Units Listed                      | 198           | 207           | -4.35%    | 5,922           | 5,233           | 13.17%   |
| 2 Units Sold                        | 140           | 101           | 38.61%    | 2,547           | 2,542           | 0.20%    |
| 3 Sales Volume                      | \$77,693,500  | \$60,777,525  | 27.83%    | \$1,535,786,269 | \$1,485,045,267 | 3.42%    |
| 4 List/Sell Ratio                   | 96.12%        | 96.15%        |           | 96.96%          | 97.03%          |          |
| 5 Days to Sell                      | 80            | 64            | 24.44%    | 63              | 59              | 6.32%    |
| 6 Active Listings                   | 1,473         | 3             | 9,000.00% |                 |                 |          |
| <b>Area = Kootenay</b>              |               |               |           |                 |                 |          |
| 1 Units Listed                      | 219           | 195           | 12.31%    | 6,376           | 5,780           | 10.31%   |
| 2 Units Sold                        | 156           | 132           | 18.18%    | 3,230           | 3,176           | 1.70%    |
| 3 Sales Volume                      | \$73,240,164  | \$57,600,717  | 27.15%    | \$1,654,409,412 | \$1,551,265,095 | 6.65%    |
| 4 List/Sell Ratio                   | 96.35%        | 94.12%        |           | 96.47%          | 95.97%          |          |
| 5 Days to Sell                      | 110           | 99            | 10.90%    | 86              | 81              | 5.75%    |
| 6 Active Listings                   | 2,087         | 8             | 5,987.50% |                 |                 |          |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Area = Grand Total**

|                   |               |               |        |                 |                 |        |
|-------------------|---------------|---------------|--------|-----------------|-----------------|--------|
| 1 Units Listed    | 1,242         | 1,148         | 8.19%  | 36,867          | 33,152          | 11.21% |
| 2 Units Sold      | 811           | 640           | 26.72% | 14,925          | 14,903          | 0.15%  |
| 3 Sales Volume    | \$516,368,366 | \$399,079,372 | 29.39% | \$9,623,515,471 | \$9,528,777,628 | 0.99%  |
| 4 List/Sell Ratio | 96.10%        | 93.74%        |        | 95.93%          | 96.33%          |        |
| 5 Days to Sell    | 91            | 80            | 13.67% | 75              | 68              | 10.77% |
| 6 Active Listings | 10,230        | 5,981         | 71.04% |                 |                 |        |

Kamloops and District Statistics -- December 2024

**Quick Summary Part 1**

|                             |                         |                           | <b>Residential</b>      |                           |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| <b>Description</b>          | <b>Total Units Sold</b> | <b>Total Sales Volume</b> | <b>Total Units Sold</b> | <b>Total Sales Volume</b> |
| <b>This Month</b>           | 140                     | \$77,693,500              | 71                      | \$47,174,200              |
| <b>Last Month</b>           | 193                     | \$112,429,963             | 96                      | \$65,336,050              |
| <b>This Month Last Year</b> | 101                     | \$60,777,525              | 52                      | \$32,825,000              |

  

| <b>Description</b>          | <b>Total Listings Taken</b> | <b>Inventory</b> |
|-----------------------------|-----------------------------|------------------|
| <b>This Month</b>           | 198                         | 1,473            |
| <b>Last Month</b>           | 367                         | 1,721            |
| <b>This Month Last Year</b> | 207                         | 3                |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Kamloops and District Statistics -- December 2024

## Quick Summary Part 2

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### Condo/Apt

|                   |           |
|-------------------|-----------|
| Sales             | 19        |
| New Listings      | 22        |
| Current Inventory | 142       |
| Sell/Inv. Ratio   | 13.38%    |
| Days to Sell      | 77        |
| Average Price     | \$426,400 |
| Median Price      | \$409,900 |

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### Condo/Townhouse

|                   |           |
|-------------------|-----------|
| Sales             | 15        |
| New Listings      | 21        |
| Current Inventory | 105       |
| Sell/Inv. Ratio   | 14.29%    |
| Days to Sell      | 72        |
| Average Price     | \$500,753 |
| Median Price      | \$445,000 |

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### Lots

|                   |           |
|-------------------|-----------|
| Sales             | 6         |
| New Listings      | 25        |
| Current Inventory | 319       |
| Sell/Inv. Ratio   | 1.88%     |
| Days to Sell      | 202       |
| Average Price     | \$120,500 |
| Median Price      | \$104,000 |

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### Residential

|                   |           |
|-------------------|-----------|
| Sales             | 71        |
| New Listings      | 68        |
| Current Inventory | 381       |
| Sell/Inv. Ratio   | 18.64%    |
| Days to Sell      | 72        |
| Average Price     | \$664,425 |
| Median Price      | \$605,000 |

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|                             |        |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 15.81% |
|-----------------------------|--------|

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Kamloops and District Statistics -- December 2024

## Comparative Activity -- Listing Information

| Description                         | Cur Mo     | Lst Yr Mo  | Incr/Decr%    | Cur YTD      | Lst YTD      | Incr/Decr%    | Inventory    |           |                  |
|-------------------------------------|------------|------------|---------------|--------------|--------------|---------------|--------------|-----------|------------------|
|                                     |            |            |               |              |              |               | Cur Mo       | Lst Yr Mo | Incr/Decr%       |
| <b>Zone = Kamloops and District</b> |            |            |               |              |              |               |              |           |                  |
| Acreage/House                       | 16         | 10         | 60.00%        | 491          | 429          | 14.45         | 130          |           | 0.00             |
| Duplex                              | 11         | 7          | 57.14%        | 312          | 265          | 17.74         | 50           |           | 0.00             |
| Mobile Home                         | 13         | 12         | 8.33%         | 339          | 298          | 13.76         | 83           |           | 0.00             |
| Recreational                        | 0          | 0          | 0.00%         | 77           | 30           | 156.67        | 13           |           | 0.00             |
| Residential                         | 68         | 68         | 0.00%         | 2,506        | 2,421        | 3.51          | 381          |           | 0.00             |
| Residential WF                      | 0          | 0          | 0.00%         | 3            | 0            | 0.00          | 3            |           | 0.00             |
| 3/4-Plex                            | 0          | 0          | 0.00%         | 8            | 9            | -11.11        | 6            |           | 0.00             |
| Apartment                           | 22         | 21         | 4.76%         | 578          | 504          | 14.68         | 142          |           | 0.00             |
| Townhouse                           | 21         | 17         | 23.53%        | 582          | 467          | 24.63         | 105          | 1         | 10,400.00        |
| RES TOTAL                           | 151        | 135        | 11.85%        | 4,896        | 4,423        | 10.69%        | 913          | 1         | 91,200.00        |
| FARMS                               | 5          | 1          | 400.00%       | 19           | 20           | -5.00         | 12           |           | 0.00             |
| MULTIFAMILY                         | 0          | 0          | 0.00%         | 1            | 0            | 0.00          | 1            |           | 0.00             |
| Acreage                             | 0          | 3          | -100.00%      | 156          | 168          | -7.14         | 74           | 1         | 7,300.00         |
| Lots                                | 25         | 44         | -43.18%       | 445          | 328          | 35.67         | 245          |           | 0.00             |
| Business                            | 0          | 7          | -100.00%      | 75           | 77           | -2.60         | 41           |           | 0.00             |
| Commercial                          | 15         | 16         | -6.25%        | 279          | 180          | 55.00         | 155          | 1         | 15,400.00        |
| Land                                | 2          | 1          | 100.00%       | 51           | 37           | 37.84         | 32           |           | 0.00             |
| COMM TOTAL                          | 17         | 24         | -29.17%       | 405          | 294          | 37.76%        | 228          | 1         | 22,700.00        |
| <b>GRAND TOTAL</b>                  | <b>198</b> | <b>207</b> | <b>-4.35%</b> | <b>5,922</b> | <b>5,233</b> | <b>13.17%</b> | <b>1,473</b> | <b>3</b>  | <b>49,000.00</b> |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Kamloops and District Statistics -- December 2024

## Comparative Activity -- Sales Information (Month)

| Description                         | Unit Sales |            |               | Sales Volume        |                     |               | List/Sale Ratio |               |
|-------------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
|                                     | Cur Mo     | Lst Yr Mo  | Incr/Decr%    | Cur Mo              | Lst Yr Mo           | Incr/Decr%    | Cur Mo          | Lst Yr Mo     |
| <b>Zone = Kamloops and District</b> |            |            |               |                     |                     |               |                 |               |
| Acreage/House                       | 5          | 4          | 25.00%        | \$4,158,400         | \$6,702,400         | -37.96%       | 94.84%          | 97.07%        |
| Duplex                              | 8          | 7          | 14.29%        | \$4,344,000         | \$3,126,500         | 38.94%        | 96.27%          | 98.02%        |
| Mobile Home                         | 14         | 5          | 180.00%       | \$3,811,000         | \$1,355,500         | 181.15%       | 94.85%          | 97.55%        |
| Recreational                        | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| Residential                         | 71         | 52         | 36.54%        | \$47,174,200        | \$32,825,000        | 43.71%        | 96.20%          | 96.82%        |
| Residential WF                      | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| 3/4-Plex                            | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| Apartment                           | 19         | 12         | 58.33%        | \$8,101,600         | \$5,111,300         | 58.50%        | 98.29%          | 98.61%        |
| Townhouse                           | 15         | 12         | 25.00%        | \$7,511,300         | \$5,486,000         | 36.92%        | 96.01%          | 97.45%        |
| RES TOTAL                           | 132        | 92         | 43.48%        | \$75,100,500        | \$54,606,700        | 37.53%        | 96.26%          | 97.16%        |
| FARMS                               | 0          | 1          | -100.00%      | \$0                 | \$2,549,600         | -100.00%      | 0.00%           | 87.92%        |
| MULTIFAMILY                         | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| Acreage                             | 0          | 1          | -100.00%      | \$0                 | \$970,000           | -100.00%      | 0.00%           | 121.40%       |
| Lots                                | 6          | 5          | 20.00%        | \$723,000           | \$2,649,000         | -72.71%       | 83.47%          | 80.06%        |
| Business                            | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| Commercial                          | 2          | 2          | 0.00%         | \$1,870,000         | \$2,225             | 83,942.30%    | 96.19%          | 0.00%         |
| Land                                | 0          | 0          | 0.00%         | \$0                 | \$0                 | 0.00%         | 0.00%           | 0.00%         |
| COMM TOTAL                          | 2          | 2          | 0.00%         | \$1,870,000         | \$2,225             | 83,942.30%    | 96.19%          | 0.00%         |
| <b>GRAND TOTAL</b>                  | <b>140</b> | <b>101</b> | <b>38.61%</b> | <b>\$77,693,500</b> | <b>\$60,777,525</b> | <b>27.83%</b> | <b>96.12%</b>   | <b>96.15%</b> |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe



Kamloops and District Statistics -- December 2024

## Comparative Activity -- Sales Information (YTD)

| Description                         | Unit Sales   |              |              | Sales Volume           |                        |              | List/Sale Ratio |               |
|-------------------------------------|--------------|--------------|--------------|------------------------|------------------------|--------------|-----------------|---------------|
|                                     | Cur YTD      | Lst YTD      | Incr/Decr%   | Cur YTD                | Lst YTD                | Incr/Decr%   | Cur YTD         | Lst YTD       |
| <b>Zone = Kamloops and District</b> |              |              |              |                        |                        |              |                 |               |
| Acreage/House                       | 137          | 145          | -5.52%       | \$124,524,560          | \$124,452,589          | 0.06%        | 94.63%          | 95.32%        |
| Duplex                              | 149          | 171          | -12.87%      | \$86,706,070           | \$96,118,189           | -9.79%       | 98.06%          | 98.73%        |
| Mobile Home                         | 175          | 183          | -4.37%       | \$43,039,600           | \$44,751,994           | -3.83%       | 95.07%          | 96.71%        |
| Recreational                        | 26           | 9            | 188.89%      | \$6,489,700            | \$3,616,000            | 79.47%       | 92.62%          | 95.19%        |
| Residential                         | 1,281        | 1,244        | 2.97%        | \$902,633,369          | \$857,139,072          | 5.31%        | 97.54%          | 97.44%        |
| Residential WF                      | 0            | 0            | 0.00%        | \$0                    | \$0                    | 0.00%        | 0.00%           | 0.00%         |
| 3/4-Plex                            | 2            | 0            | 0.00%        | \$1,610,000            | \$0                    | 0.00%        | 96.12%          | 0.00%         |
| Apartment                           | 291          | 315          | -7.62%       | \$109,234,991          | \$120,405,499          | -9.28%       | 97.51%          | 98.03%        |
| Townhouse                           | 311          | 312          | -0.32%       | \$168,856,701          | \$160,867,850          | 4.97%        | 98.00%          | 98.23%        |
| RES TOTAL                           | 2,372        | 2,379        | -0.29%       | \$1,443,094,991        | \$1,407,351,193        | 2.54%        | 97.27%          | 97.45%        |
| FARMS                               | 5            | 1            | 400.00%      | \$6,490,000            | \$2,549,600            | 154.55%      | 96.81%          | 87.92%        |
| MULTIFAMILY                         | 0            | 0            | 0.00%        | \$0                    | \$0                    | 0.00%        | 0.00%           | 0.00%         |
| Acreage                             | 42           | 35           | 20.00%       | \$16,898,900           | \$13,019,900           | 29.79%       | 91.97%          | 93.06%        |
| Lots                                | 55           | 66           | -16.67%      | \$13,454,400           | \$16,460,400           | -18.26%      | 93.15%          | 89.44%        |
| Business                            | 11           | 10           | 10.00%       | \$8,690,000            | \$10,903,000           | -20.30%      | 80.97%          | 95.83%        |
| Commercial                          | 58           | 44           | 31.82%       | \$43,462,978           | \$31,616,174           | 37.47%       | 96.23%          | 88.12%        |
| Land                                | 4            | 7            | -42.86%      | \$3,695,000            | \$3,145,000            | 17.49%       | 77.06%          | 85.77%        |
| COMM TOTAL                          | 73           | 61           | 19.67%       | \$55,847,978           | \$45,664,174           | 22.30%       | 92.02%          | 89.68%        |
| <b>GRAND TOTAL</b>                  | <b>2,547</b> | <b>2,542</b> | <b>0.20%</b> | <b>\$1,535,786,269</b> | <b>\$1,485,045,267</b> | <b>3.42%</b> | <b>96.96%</b>   | <b>97.03%</b> |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Kamloops and District Statistics -- December 2024

## Average/Median price, Days to Sell (Month)

| Description                         | Average Price    |                  |               | Median Price     |                  |              | Days to Sell |           |               |
|-------------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|-----------|---------------|
|                                     | Cur Mo           | Lst Yr Mo        | Incr/Decr%    | Cur Mo           | Lst Yr Mo        | Incr/Decr%   | Cur Mo       | Lst Yr Mo | Incr/Decr%    |
| <b>Zone = Kamloops and District</b> |                  |                  |               |                  |                  |              |              |           |               |
| Acreage/House                       | \$831,680        | \$1,675,600      | -50.37%       | \$850,000        | \$1,256,250      | -32.34%      | 105          | 149       | -29.29%       |
| Duplex                              | \$543,000        | \$446,643        | 21.57%        | \$567,500        | \$470,000        | 20.74%       | 68           | 48        | 41.57%        |
| Mobile Home                         | \$272,214        | \$271,100        | 0.41%         | \$247,500        | \$265,000        | -6.60%       | 75           | 79        | -5.27%        |
| Recreational                        | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| Residential                         | \$664,425        | \$631,250        | 5.26%         | \$605,000        | \$621,000        | -2.58%       | 72           | 59        | 23.11%        |
| Residential WF                      | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| 3/4-Plex                            | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| Apartment                           | \$426,400        | \$425,942        | 0.11%         | \$409,900        | \$400,000        | 2.47%        | 77           | 53        | 44.39%        |
| Townhouse                           | \$500,753        | \$457,167        | 9.53%         | \$445,000        | \$430,500        | 3.37%        | 72           | 51        | 40.23%        |
| RES TOTAL                           | \$568,943        | \$593,551        | -4.15%        | \$535,250        | \$541,750        | -1.20%       | 74           | 61        | 21.13%        |
| FARMS                               | \$0              | \$2,549,600      | -100.00%      | \$0              | \$2,549,600      | -100.00%     | 0            | 187       | -100.00%      |
| MULTIFAMILY                         | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| Acreage                             | \$0              | \$970,000        | -100.00%      | \$0              | \$970,000        | -100.00%     | 0            | 20        | -100.00%      |
| Lots                                | \$120,500        | \$529,800        | -77.26%       | \$104,000        | \$307,000        | -66.12%      | 202          | 85        | 136.92%       |
| Business                            | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| Commercial                          | \$935,000        | \$1,113          | 83,942.30%    | \$935,000        | \$1,113          | 83,942.30%   | 117          | 124       | -5.65%        |
| Land                                | \$0              | \$0              | 0.00%         | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%         |
| COMM TOTAL                          | \$935,000        | \$1,113          | 83,942.30%    | \$935,000        | \$1,113          | 83,942.30%   | 117          | 124       | -5.65%        |
| <b>GRAND TOTAL</b>                  | <b>\$554,954</b> | <b>\$601,758</b> | <b>-7.78%</b> | <b>\$525,000</b> | <b>\$522,500</b> | <b>0.48%</b> | <b>80</b>    | <b>64</b> | <b>24.44%</b> |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Kamloops and District Statistics -- December 2024

## Average/Median price, Days to Sell (YTD)

| Description                         | Average Price    |                  |              | Median Price     |                  |              | Days to Sell |           |              |
|-------------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|-----------|--------------|
|                                     | Cur YTD          | Lst YTD          | Incr/Decr%   | Cur YTD          | Lst YTD          | Incr/Decr%   | Cur YTD      | Lst YTD   | Incr/Decr%   |
| <b>Zone = Kamloops and District</b> |                  |                  |              |                  |                  |              |              |           |              |
| Acreage/House                       | \$908,938        | \$858,294        | 5.90%        | \$825,000        | \$792,500        | 4.10%        | 105          | 91        | 15.16%       |
| Duplex                              | \$581,920        | \$562,095        | 3.53%        | \$580,000        | \$555,000        | 4.50%        | 49           | 52        | -6.09%       |
| Mobile Home                         | \$245,941        | \$244,546        | 0.57%        | \$218,300        | \$207,900        | 5.00%        | 64           | 55        | 15.72%       |
| Recreational                        | \$249,604        | \$401,778        | -37.88%      | \$207,850        | \$380,000        | -45.30%      | 79           | 92        | -14.21%      |
| Residential                         | \$704,632        | \$689,019        | 2.27%        | \$672,500        | \$663,900        | 1.30%        | 56           | 53        | 6.89%        |
| Residential WF                      | \$0              | \$0              | 0.00%        | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%        |
| 3/4-Plex                            | \$805,000        | \$0              | 0.00%        | \$805,000        | \$0              | 0.00%        | 22           | 0         | 0.00%        |
| Apartment                           | \$375,378        | \$382,240        | -1.80%       | \$367,500        | \$365,000        | 0.68%        | 58           | 64        | -9.44%       |
| Townhouse                           | \$542,948        | \$515,602        | 5.30%        | \$520,000        | \$475,625        | 9.33%        | 50           | 48        | 4.98%        |
| RES TOTAL                           | \$608,387        | \$591,573        | 2.84%        | \$585,000        | \$569,000        | 2.81%        | 59           | 56        | 4.72%        |
| FARMS                               | \$1,298,000      | \$2,549,600      | -49.09%      | \$1,125,000      | \$2,549,600      | -55.88%      | 117          | 187       | -37.33%      |
| MULTIFAMILY                         | \$0              | \$0              | 0.00%        | \$0              | \$0              | 0.00%        | 0            | 0         | 0.00%        |
| Acreage                             | \$402,355        | \$371,997        | 8.16%        | \$317,000        | \$300,000        | 5.67%        | 108          | 113       | -4.33%       |
| Lots                                | \$244,625        | \$249,400        | -1.91%       | \$175,000        | \$182,500        | -4.11%       | 115          | 72        | 58.78%       |
| Business                            | \$790,000        | \$1,090,300      | -27.54%      | \$250,000        | \$420,000        | -40.48%      | 139          | 130       | 6.60%        |
| Commercial                          | \$749,362        | \$718,549        | 4.29%        | \$267,500        | \$329,500        | -18.82%      | 111          | 107       | 3.93%        |
| Land                                | \$923,750        | \$449,286        | 105.60%      | \$347,500        | \$350,000        | -0.71%       | 94           | 142       | -34.15%      |
| COMM TOTAL                          | \$765,041        | \$748,593        | 2.20%        | \$250,000        | \$390,000        | -35.90%      | 115          | 115       | -0.36%       |
| <b>GRAND TOTAL</b>                  | <b>\$602,979</b> | <b>\$584,203</b> | <b>3.21%</b> | <b>\$575,000</b> | <b>\$550,000</b> | <b>4.55%</b> | <b>63</b>    | <b>59</b> | <b>6.32%</b> |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe