South Okanagan Monthly Statistics August 2024

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Zone Totals

Note Control Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 341 383 -10.97% 2.946 3.355 -12.19% 3 Sales Volume \$263,941,560 \$304,838,663 -13.42% \$2,297,822,762 \$2,724,791,896 -15.67% 4 ListStell Ratio 95.07% 96.99% 96.29% 96.24% 96.22% 9.89% 61 56 9.79% 5 Days to Sell 63 52 19.89% 61 56 9.79% 5 Days to Sell 63 3.52 19.89% 61 56 9.79% 5 Days to Sell 63 3.53% 96.24% 96.24% 96.22% 9.89% 61 56 9.79% 2.000 9.00% 2.000 2.00	Area = Central Okanaga						
3 Sales Volume \$263,941,560 \$304,838,663 -13,42% \$2,297,822,762 \$2,724,791,996 -15,67% \$4 List/Sell Ratio 95,07% 96,99% 5 pays to Sell 63 55 pays to Sell 50 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 4,192 3,048 37,53% 61 56 9,79% 6 Active Listings 4,192 4,192 4,110% 6 Active Listings 6,192 5,193 6,19	1 Units Listed	1,016	907	12.02%	9,356	8,053	16.18%
A List/Sell Ratio 95.07% 96.96% 96.24% 96.82% 5 Days to Sell 63 52 19.89% 61 56 9.79% 6 6 Active Listings 4,192 3,048 37.53%	2 Units Sold	341	383	-10.97%	2,946	3,355	-12.19%
5 Days to Sell 6 Active Listings 6 3 52 4,192 19,89% 3,048 61 37,53% 56 40 9,79% 4 Cative Listings 4,192 4,192 3,048 3,048 37,53% 61 56 9,79% 5,000 9,09% 4,000 Area = North Okanagan 1 Units Listed 293 3 Sales Volume 324 5,155,778 107,921,388 3,009,79,75,56,74 2,891 3,774,596,574 2,650 3,836,703,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,674,073 -7,42% 4,154,744 3,644,90,90 96,74% 96,749 7,59 -1,84% 4,154,754 3,644,744 2,060 1,610 27,95% 27,95% 2,060 1,610 27,95% 27,95% 3,610 2,110 2,95% 27,95% 3,610	3 Sales Volume	\$263,941,560	\$304,838,663	-13.42%	\$2,297,822,762	\$2,724,791,896	-15.67%
6 Active Listings 4,192 3,048 37.53% Area = North Okanagan 1 1 Units Listed 293 324 -9.57% 2,891 2,650 9.09% 3 Sales Volume \$111,255,778 \$107,921,388 3.09% \$774,596,574 \$836,703,073 -7.42% 4 List/Sell Ratio 96.83% 95.47% 94.90% 96.74% 5 Days to Sell 69 66 5.09% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% Area = Shuswap / Revel 1 1,11 89 24.72% 745 759 -1.84% 2 Units Sold 111 89 24.72% 745 759 -1.84% <td>4 List/Sell Ratio</td> <td>95.07%</td> <td>96.96%</td> <td></td> <td>96.24%</td> <td>96.82%</td> <td></td>	4 List/Sell Ratio	95.07%	96.96%		96.24%	96.82%	
Area = North Okanagan 1 Units Listed 293 324 -9.57% 2.891 2.650 9.09% 2 Units Sold 152 168 -9.52% 1.156 1.244 -7.07% 3 Sales Volume \$111,255,778 \$107,921,388 3.09% \$774,596,574 \$836,703,073 -7.42% 4 List/Sell Ratio 96.83% 95.47% 94.90% 96.74% 5 Days to Sell 69 66 5.09% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 74 7.095 7.00%	5 Days to Sell	63	52	19.89%	61	56	9.79%
1 Units Listed 293 324 9-57% 2.891 2.650 9.09% 2 Units Sold 152 168 9-52% 1,156 1,244 7.707% 3 Sales Volume \$111,255,778 \$107,921,388 3.09% \$774,596,574 \$836,703,073 -7.42% 4 List/Sell Ratio 96.83% 95.47% 94.90% 96.74% 10.00 10.00 17.10% 6.64city Listings 1.535 1.226 25.20% 75 64 17.10% 6.64city Listings 1.110 27.95% 2.018 2.060 1.610 27.95% 2.018 2.060 1.610 27.95% 2.018 2.00 1.610 27.95% 4.114 2.00% 3.219 1.84% 3.20% 2.018 2.06% 2.06% 2.06%	6 Active Listings	4,192	3,048	37.53%			
2 Units Sold 152	Area = North Okanagan						
3 Sales Volume \$111,255,778 \$107,921,388 3.09% \$774,596,574 \$836,703,073 -7.42% 4 List/Sell Ratio 96.83% 95.47% 94.90% 96.74% 17.0% 5 Days to Sell 69 66 5.09% 75 64 17.10% 6 Active Listings 1.535 1,226 25.20% 75 64 17.10% Area = Shuswap / Revel 1 Units Listed 237 170 39.41% 2,060 1,610 27.95% 2 Units Sold 111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.55% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% Area = South Okanagan 1 10tits Listed 377 379 -0.53% 3,569 3,219 10.87%	1 Units Listed	293	324	-9.57%	2,891	2,650	9.09%
4 List/Sell Ratio 96.83% 95.47% 94.90% 96.74% 17.10% 5 Days to Sell 69 66 5.09% 75 64 17.10% 6 Active Listings 1,535 1,226 25.20% 75 64 17.10% Area = Shuswap / Revel 1 Units Listed 237 170 39.41% 2,060 1,610 27.95% 20.95% 2 Units Sold 1111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% 6 Active Listings 1,191 88.390,678 2.06% 72 74 -2.96% 6 Active Listings 3,219 10.87% 2.06% 80.2420,483 826,946,838 -2.97% 4 List/Sell Ratio 94.19%	2 Units Sold	152	168	-9.52%	1,156	1,244	-7.07%
5 Days to Sell 6 Active Listings 69 (1,535) 1,226 (25.20%) 75 (64) 17.10% Area = Shuswap / Revel 1 Units Listed 237 (170) 39.41% 2,060 (1,610) 1,610 (27.95%) 2 Units Sold 111 (189) 24.72% 745 (759) -1.84% 3 Sales Volume \$70.724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 50.88 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 3.569 3.219 10.87% 4 List/Sell Ratio 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 2.230% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31%	3 Sales Volume	\$111,255,778	\$107,921,388	3.09%	\$774,596,574	\$836,703,073	-7.42%
Active Listings 1,535 1,226 25.20% Area = Shuswap / Revel 1 Units Listed 237 170 39.41% 2.060 1,610 27.95% 2 Units Sold 1111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% 4 Cative Listings 1,190 877 35.69% 72 74 -2.96% 4 List/Sell Ratio 377 379 -0.53% 3.569 3.219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30%	4 List/Sell Ratio	96.83%	95.47%		94.90%	96.74%	
Active Listings 1,535 1,226 25.20% Area = Shuswap / Revel 1 1 Units Listed 237 170 39.41% 2,060 1,610 27.95% 2 Units Sold 1111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 72 74 -2.96% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 3.569 3.219 10.87% Area = South Okanagan 1 10nits Listed 377 379 -0.53% 3.569 3.219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$10,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,638 -2.97% 4 List/Sell Ratio	5 Days to Sell	69	66	5.09%	75	64	17.10%
Turist Listed 237 170 39.41% 2,060 1,610 27.95% 2 Units Sold 111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% 74 2.06% 75 74 -2.96% 75 75 75 75 75 75 75 7		1,535	1,226	25.20%			
1 Units Listed 237 170 39.41% 2,060 1,610 27.95% 2 Units Sold 1111 89 24.72% 745 759 -1.84% 3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% Active Listings 1,190 877 35.69% 3.569 3,219 10.87% 4 List/Sell Ratio 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6,49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 96 72 32.60% 86 72 18.8							
3 Sales Volume \$70,724,235 \$51,945,400 36.15% \$487,744,444 \$464,664,248 4.97% 4 List/Sell Ratio 94.49% 96.29% 95.11% 96.58% 72 74 -2.96% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 3 72 74 -2.96% Area = South Okanagan 1 1,190 877 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 5 20 ps.40% 96.31% 5 20 ps.40% 96.31% 5 20 ps.40% 96.31% 4 18.88% 6 6 6 6 6 6 6 6 6 6 <t< td=""><td></td><td>237</td><td>170</td><td>39.41%</td><td>2,060</td><td>1,610</td><td>27.95%</td></t<>		237	170	39.41%	2,060	1,610	27.95%
4 List/Sell Ratio 94.49% 96.29% 2.06% 95.11% 96.58% 5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% Area = South Okanagan 1 Units Listed 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 96.31% 5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65% 298 279 6.81% 2 Units Sold 47 44 6.82% 298 279 6.81% 2 Units Sold 47 44 6.82% 298 279	2 Units Sold	111	89	24.72%	745	759	-1.84%
5 Days to Sell 75 73 2.06% 72 74 -2.96% 6 Active Listings 1,190 877 35.69% 72 74 -2.96% Area = South Okanagan 1 Units Listed 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 96.31% 5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65% 86 72 18.88% Area = South Peace Riv 1 Units Listed 66 6 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 </td <td>3 Sales Volume</td> <td>\$70,724,235</td> <td>\$51,945,400</td> <td>36.15%</td> <td>\$487,744,444</td> <td>\$464,664,248</td> <td>4.97%</td>	3 Sales Volume	\$70,724,235	\$51,945,400	36.15%	\$487,744,444	\$464,664,248	4.97%
Active Listings 1,190 877 35.69% Area = South Okanagan 1 Units Listed 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 50.3	4 List/Sell Ratio	94.49%	96.29%		95.11%	96.58%	
Area = South Okanagan Area = South Okanagan 1 Units Listed 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 5 Days to Sell 96 72 32.60% 86 72 18.88% 5 Days to Sell 96 72 32.60% 86 72 18.88% Area = South Peace Riv 1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84	5 Davs to Sell	75	73	2.06%	72	74	-2.96%
Name		1,190	877	35.69%			
1 Units Listed 377 379 -0.53% 3,569 3,219 10.87% 2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% -2.97% 5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65%							
2 Units Sold 164 154 6.49% 1,232 1,261 -2.30% 3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% -2.97% 5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65% 86 72 18.88% Area = South Peace Riv 1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 2.11% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% 102 </td <td>_</td> <td>377</td> <td>379</td> <td>-0.53%</td> <td>3,569</td> <td>3,219</td> <td>10.87%</td>	_	377	379	-0.53%	3,569	3,219	10.87%
3 Sales Volume \$109,739,175 \$88,390,678 24.15% \$802,420,483 \$826,946,838 -2.97% 4 List/Sell Ratio 94.19% 96.70% 95.40% 96.31% 18.88% 5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65% 86 72 18.88% Area = South Peace Riv 1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% 102 99 3.48% 2 Units Sold 815 838 -2.74% 6,377 <td></td> <td>164</td> <td>154</td> <td>6.49%</td> <td>1,232</td> <td></td> <td>-2.30%</td>		164	154	6.49%	1,232		-2.30%
5 Days to Sell 96 72 32.60% 86 72 18.88% Area = South Peace Riv 1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% 102 99 3.48% Area = Grand Total 1 Units Listed 1,989 1,846 7.75% 18,483 16,147 14.47% 2 Units Sold 815 838 -2,74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% </td <td></td> <td>\$109,739,175</td> <td>\$88,390,678</td> <td>24.15%</td> <td>\$802,420,483</td> <td>\$826,946,838</td> <td>-2.97%</td>		\$109,739,175	\$88,390,678	24.15%	\$802,420,483	\$826,946,838	-2.97%
5 Days to Sell 96 72 32.60% 86 72 18.88% 6 Active Listings 2,033 1,631 24.65% 6 72 18.88% Area = South Peace Riv 1 Units Listed 66 66 60 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% 18.483 16,147 14.47% 2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% <td< td=""><td>4 List/Sell Ratio</td><td>94.19%</td><td>96.70%</td><td></td><td>95.40%</td><td>96.31%</td><td></td></td<>	4 List/Sell Ratio	94.19%	96.70%		95.40%	96.31%	
Active Listings 2,033 1,631 24.65% Area = South Peace Riv 1 Units Listed 66 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% <td></td> <td>96</td> <td>72</td> <td>32.60%</td> <td>86</td> <td>72</td> <td>18.88%</td>		96	72	32.60%	86	72	18.88%
Area = South Peace Riv 1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% 102 99 3.48% Area = Grand Total 1 Units Listed 1,989 1,846 7.75% 18,483 16,147 14.47% 2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63	-	2,033	1,631	24.65%			
1 Units Listed 66 66 607 615 -1.30% 2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% -1							
2 Units Sold 47 44 6.82% 298 279 6.81% 3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04%		66	66		607	615	-1.30%
3 Sales Volume \$13,126,800 \$15,469,700 -15.15% \$86,109,248 \$84,326,552 2.11% 4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04% -1		47	44	6.82%	298	279	6.81%
4 List/Sell Ratio 94.73% 94.61% 95.72% 95.63% 5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04%		\$13,126,800	\$15,469,700	-15.15%	\$86,109,248	\$84,326,552	2.11%
5 Days to Sell 119 84 41.84% 102 99 3.48% 6 Active Listings 435 489 -11.04%			94.61%		95.72%	95.63%	
6 Active Listings 435 489 -11.04% Area = Grand Total 1 Units Listed 1,989 1,846 7.75% 18,483 16,147 14.47% 2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%		119	84	41.84%	102	99	3.48%
Area = Grand Total 1 Units Listed 1,989 1,846 7.75% 18,483 16,147 14.47% 2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%		435	489	-11.04%			
1 Units Listed 1,989 1,846 7.75% 18,483 16,147 14.47% 2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%							
2 Units Sold 815 838 -2.74% 6,377 6,898 -7.55% 3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%		1.989	1,846	7.75%	18,483	16,147	14.47%
3 Sales Volume \$568,787,548 \$568,565,828 0.04% \$4,448,693,511 \$4,937,432,606 -9.90% 4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%							-7.55%
4 List/Sell Ratio 95.16% 96.51% 95.72% 96.68% 5 Days to Sell 75 63 20.64% 72 64 11.92%			\$568,565,828				
5 Days to Sell 75 63 20.64% 72 64 11.92%							
,				20.64%		64	11.92%

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	164	\$109,739,175	70	\$53,394,201
Last Month	201	\$139,839,919	85	\$68,245,999
This Month Last Year	154	\$88,390,678	62	\$45,146,998
Description	Total Listings Taken	Inventory		
This Month	377	2,033		
Last Month	424	2,038		
This Month Last Year	379	1,631		

Quick Summary Part 2

Condo/Apt		
Sales	33	
New Listings	52	
Current Inventory	330	
Sell/Inv. Ratio	10.00%	
Days to Sell	127	
Average Price	\$422,870	
Median Price	\$389,000	
Condo/Townhouse		
Sales	19	
New Listings	31	
Current Inventory	160	
Sell/Inv. Ratio	11.88%	
Days to Sell	69	
Average Price	\$483,382	
Median Price	\$485,000	
Lots		
Sales	5	
New Listings	31	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	97	
Average Price	\$213,800	
Median Price	\$170,000	
Residential		
Sales	70	
New Listings	162	
Current Inventory	671	
Sell/Inv. Ratio	10.43%	
Days to Sell	88	
Average Price	\$762,774	
Median Price	\$705,000	
Ratio of Sales vs Inventory	10.32%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okan	agan								
Acreage/House	25	28	-10.71%	247	241	2.49	172	153	12.42
Duplex	12	10	20.00%	148	103	43.69	63	44	43.18
Mobile Home	26	20	30.00%	197	163	20.86	91	44	106.82
Recreational	0	3	-100.00%	11	76	-85.53	2	15	-86.67
Residential	162	141	14.89%	1,382	1,210	14.21	671	516	30.04
Residential WF	5	6	-16.67%	60	51	17.65	32	28	14.29
3/4-Plex	0	1	-100.00%	10	11	-9.09	2	6	-66.67
Timeshare	0	0	0.00%	1	0	0.00	1		
Apartment	52	40	30.00%	521	410	27.07	330	194	70.10
Townhouse	31	44	-29.55%	357	308	15.91	160	138	15.94
RES TOTAL	313	293	6.83%	2,934	2,573	14.03%	1,524	1,138	33.92
FARMS	11	13	-15.38%	77	115	-33.04	59	91	-35.16
MULTIFAMILY	2	0	0.00%	14	20	-30.00	11	14	-21.43
Acreage	6	8	-25.00%	87	98	-11.22	70	89	-21.35
Acreage WF	0	0	0.00%	0	2	-100.00		1	
Lots	23	34	-32.35%	230	206	11.65	191	157	21.66
Lots WF	2	0	0.00%	12	10	20.00	9		
LOTS TOTAL	31	42	-26.19%	329	316	4.11%	270	247	9.31
Business	2	4	-50.00%	27	39	-30.77	20	29	-31.03
Commercial	15	25	-40.00%	164	147	11.56	127	109	16.51
Land	3	2	50.00%	24	10	140.00	22	3	633.33
COMM TOTAL	20	31	-35.48%	215	196	9.69%	169	141	19.86
GRAND TOTAL	377	379	-0.53%	3,569	3,220	10.84%	2,033	1,631	24.65

Comparative Activity -- Sales Information (Month)

		Unit Sales		s	ales Volume	List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	9	4	125.00%	\$12,160,000	\$5,195,000	134.07%	82.22%	93.44%
Duplex	6	6	0.00%	\$3,476,900	\$3,139,900	10.73%	96.52%	99.09%
Mobile Home	12	15	-20.00%	\$3,633,500	\$2,845,300	27.70%	96.34%	94.00%
Recreational	0	2	-100.00%	\$0	\$330,000	-100.00%	0.00%	95.24%
Residential	70	62	12.90%	\$53,394,201	\$45,146,998	18.27%	95.45%	97.19%
Residential WF	2	1	100.00%	\$7,262,600	\$780,000	831.10%	94.39%	98.11%
3/4-Plex	0	1	-100.00%	\$0	\$1,970,000	-100.00%	0.00%	98.99%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	33	25	32.00%	\$13,954,700	\$10,426,125	33.84%	97.02%	97.73%
Townhouse	19	20	-5.00%	\$9,184,250	\$10,105,400	-9.12%	97.89%	98.47%
RES TOTAL	151	136	11.03%	\$103,066,151	\$79,938,723	28.93%	94.07%	97.17%
FARMS	2	2	0.00%	\$1,799,000	\$2,625,000	-31.47%	97.40%	87.85%
MULTIFAMILY	1	0	0.00%	\$3,000,000	\$0	0.00%	100.01%	0.00%
Acreage	0	2	-100.00%	\$0	\$910,000	-100.00%	0.00%	88.87%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	8	-37.50%	\$1,069,000	\$3,627,000	-70.53%	89.70%	96.83%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	10	-50.00%	\$1,069,000	\$4,537,000	-76.44%	89.70%	95.12%
Business	2	0	0.00%	\$370,000	\$0	0.00%	88.10%	0.00%
Commercial	3	6	-50.00%	\$435,024	\$1,289,955	-66.28%	88.99%	93.12%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	6	-16.67%	\$805,024	\$1,289,955	-37.59%	88.58%	93.12%
GRAND TOTAL	164	154	6.49%	\$109,739,175	\$88,390,678	24.15%	94.19%	96.70%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = South Okanag	gan								
Acreage/House	58	50	16.00%	\$80,526,500	\$68,516,900	17.53%	90.56%	93.59%	
Duplex	54	42	28.57%	\$34,258,400	\$27,651,828	23.89%	96.36%	98.56%	
Mobile Home	104	117	-11.11%	\$28,659,100	\$24,561,687	16.68%	96.26%	94.89%	
Recreational	11	36	-69.44%	\$1,819,900	\$5,747,840	-68.34%	92.47%	94.66%	
Residential	491	508	-3.35%	\$373,013,049	\$398,630,518	-6.43%	96.64%	97.15%	
Residential WF	14	9	55.56%	\$30,665,000	\$12,837,500	138.87%	94.32%	91.53%	
3/4-Plex	2	2	0.00%	\$959,000	\$2,476,000	-61.27%	96.98%	98.06%	
Timeshare	1	0	0.00%	\$431,500	\$0	0.00%	96.10%	0.00%	
Apartment	229	240	-4.58%	\$96,743,092	\$106,843,386	-9.45%	96.45%	97.28%	
Townhouse	152	145	4.83%	\$75,585,100	\$77,502,949	-2.47%	97.25%	97.88%	
RES TOTAL	1,116	1,149	-2.87%	\$722,660,641	\$724,768,608	-0.29%	95.82%	96.75%	
FARMS	13	9	44.44%	\$22,730,500	\$11,295,000	101.24%	93.10%	91.79%	
MULTIFAMILY	2	2	0.00%	\$4,880,000	\$8,750,000	-44.23%	97.84%	93.14%	
Acreage	17	17	0.00%	\$14,622,500	\$10,697,619	36.69%	92.61%	89.54%	
Acreage WF	0	1	-100.00%	\$0	\$3,200,000	-100.00%	0.00%	91.43%	
Lots	34	36	-5.56%	\$8,772,095	\$13,644,701	-35.71%	92.77%	97.64%	
Lots WF	1	1	0.00%	\$170,000	\$611,000	-72.18%	89.52%	95.92%	
LOTS TOTAL	52	55	-5.45%	\$23,564,595	\$28,153,320	-16.30%	92.65%	93.66%	
Business	10	6	66.67%	\$4,389,500	\$1,327,800	230.58%	90.66%	95.20%	
Commercial	38	40	-5.00%	\$22,930,247	\$52,652,110	-56.45%	90.66%	93.38%	
Land	1	0	0.00%	\$1,265,000	\$0	0.00%	64.87%	0.00%	
COMM TOTAL	49	46	6.52%	\$28,584,747	\$53,979,910	-47.05%	89.09%	93.43%	
GRAND TOTAL	1,232	1,261	-2.30%	\$802,420,483	\$826,946,838	-2.97%	95.40%	96.31%	

Average/Median price, Days to Sell (Month)

	A	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,520,000	\$1,298,750	17.04%	\$923,500	\$1,322,500	-30.17%	51	75	-32.37%
Duplex	\$579,483	\$523,317	10.73%	\$582,450	\$537,500	8.36%	81	35	132.69%
Mobile Home	\$302,792	\$189,687	59.63%	\$266,500	\$169,900	56.86%	81	59	37.44%
Recreational		\$165,000			\$165,000			520	
Residential	\$762,774	\$728,177	4.75%	\$705,000	\$663,000	6.33%	88	51	72.75%
Residential WF	\$3,631,300	\$780,000	365.55%	\$3,631,300	\$780,000	365.55%	315	102	208.33%
3/4-Plex		\$1,970,000			\$1,970,000			74	
Timeshare									
Apartment	\$422,870	\$417,045	1.40%	\$389,000	\$379,900	2.40%	127	83	53.08%
Townhouse	\$483,382	\$505,270	-4.33%	\$485,000	\$420,500	15.34%	69	57	20.59%
RES TOTAL	\$687,108	\$587,785	16.90%	\$571,125	\$565,000	1.08%	94	66	42.33%
FARMS	\$899,500	\$1,312,500	-31.47%	\$899,500	\$1,312,500	-31.47%	95	83	13.86%
MULTIFAMILY	\$3,000,000			\$3,000,000			34		
Acreage		\$455,000			\$455,000			52	
Acreage WF									
Lots	\$213,800	\$453,375	-52.84%	\$170,000	\$424,750	-59.98%	97	178	-45.62%
Lots WF	. ,	. ,		. ,	. ,				
LOTS TOTAL	\$213,800	\$453,700	-52.88%	\$170,000	\$424,750	-59.98%	97	153	-36.65%
Business	\$185,000	. ,		\$185,000	. ,		216		
Commercial	\$145,008	\$214,993	-32.55%	\$125,000	\$2,275	5,394.51%	126	75	68.30%
Land	. ,	. ,		. ,	, ,	,			
COMM TOTAL	\$161,005	\$214,993	-25.11%	\$125,000	\$2,275	5,394.51%	162	75	116.43%
GRAND TOTAL	\$673,246	\$573,965	17.30%	\$550,000	\$560,000	-1.79%	96	72	32.60%

Average/Median price, Days to Sell (YTD)

	A	verage Price		N	/ledian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	kanagan								
Acreage/House	\$1,412,746	\$1,370,338	3.09%	\$947,000	\$1,177,500	-19.58%	97	96	0.40%
Duplex	\$634,415	\$658,377	-3.64%	\$608,500	\$620,000	-1.85%	91	44	106.21%
Mobile Home	\$275,568	\$209,929	31.27%	\$231,000	\$190,000	21.58%	88	76	15.93%
Recreational	\$165,445	\$159,662	3.62%	\$150,000	\$110,000	36.36%	136	203	-33.07%
Residential	\$759,701	\$784,706	-3.19%	\$720,000	\$720,000	0.00%	69	56	21.86%
Residential WF	\$2,190,357	\$1,426,389	53.56%	\$2,070,000	\$1,500,000	38.00%	98	58	69.33%
3/4-Plex	\$479,500	\$1,238,000	-61.27%	\$479,500	\$1,238,000	-61.27%	47	52	-10.58%
Timeshare	\$431,500			\$431,500			135		
Apartment	\$422,459	\$445,181	-5.10%	\$375,217	\$379,950	-1.25%	116	82	40.82%
Townhouse	\$497,270	\$534,503	-6.97%	\$480,000	\$482,500	-0.52%	70	54	28.24%
RES TOTAL	\$648,126	\$630,782	2.75%	\$564,000	\$565,000	-0.18%	84	69	20.87%
FARMS	\$1,748,500	\$1,255,000	39.32%	\$1,350,000	\$1,300,000	3.85%	94	74	26.85%
MULTIFAMILY	\$2,440,000	\$4,375,000	-44.23%	\$2,440,000	\$4,375,000	-44.23%	64	40	60.00%
Acreage	\$860,147	\$629,272	36.69%	\$312,500	\$410,000	-23.78%	85	128	-33.36%
Acreage WF		\$3,200,000			\$3,200,000			67	
Lots	\$258,003	\$379,019	-31.93%	\$232,500	\$333,750	-30.34%	93	114	-18.93%
Lots WF	\$170,000	\$611,000	-72.18%	\$170,000	\$611,000	-72.18%	128	85	50.59%
LOTS TOTAL	\$453,165	\$511,879	-11.47%	\$256,000	\$366,000	-30.05%	91	117	-22.37%
Business	\$438,950	\$221,300	98.35%	\$255,000	\$80,900	215.20%	133	95	39.83%
Commercial	\$603,428	\$1,316,303	-54.16%	\$265,000	\$395,000	-32.91%	131	100	31.22%
Land	\$1,265,000			\$1,265,000			264		
COMM TOTAL	\$583,362	\$1,173,476	-50.29%	\$260,000	\$358,250	-27.42%	134	99	35.21%
GRAND TOTAL	\$651,844	\$655,787	-0.60%	\$550,000	\$555,000	-0.90%	86	72	18.88%