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Zone Totals

All property types: Residential, Farms, Multifamily, Land, Commercial

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,019	1,015	0.39%	2,082	1,731	20.28%
2 Units Sold	306	268	14.18%	578	486	18.93%
3 Sales Volume	\$265,004,250	\$187,910,921	41.03%	\$476,282,904	\$356,721,955	33.52%
4 List/Sell Ratio	96.08%	96.56%		94.66%	95.60%	
5 Days to Sell	76	74	2.78%	83	74	11.58%
6 Active Listings	3,520	2,880	22.22%			
Area = North Okanagan						
1 Units Listed	292	270	8.15%	553	491	12.63%
2 Units Sold	126	104	21.15%	216	181	19.34%
3 Sales Volume	\$79,826,186	\$63,333,984	26.04%	\$136,240,042	\$109,601,586	24.30%
4 List/Sell Ratio	96.00%	91.90%		96.33%	93.49%	
5 Days to Sell	113	92	22.19%	103	91	12.48%
6 Active Listings	1,146	1,070	7.10%			
Area = Shuswap / Revelstoke						
1 Units Listed	165	187	-11.76%	306	291	5.15%
2 Units Sold	50	50		112	110	1.82%
3 Sales Volume	\$27,585,984	\$36,994,412	-25.43%	\$61,115,900	\$69,540,716	-12.11%
4 List/Sell Ratio	96.30%	91.85%		95.21%	94.22%	
5 Days to Sell	96	112	-14.50%	111	118	-6.32%
6 Active Listings	710	652	8.90%			
Area = South Okanagan						•
1 Units Listed	369	397	-7.05%	751	654	14.83%
2 Units Sold	115	112	2.68%	232	184	26.09%
3 Sales Volume	\$86,786,140	\$67,753,800	28.09%	\$159,615,029	\$114,786,250	39.05%
4 List/Sell Ratio	95.23%	95.91%		95.23%	94.97%	
5 Days to Sell	96	82	17.21%	102	101	1.08%
6 Active Listings	1,534	1,458	5.21%			
Area = South Peace River						
1 Units Listed	53	56	-5.36%	123	120	2.50%
2 Units Sold	28	32	-12.50%	51	54	-5.56%
3 Sales Volume	\$7,991,300	\$9,636,777	-17.07%	\$14,572,850	\$14,384,698	1.31%
4 List/Sell Ratio	95.72%	93.16%		96.12%	94.12%	
5 Days to Sell	109	210	-48.06%	111	165	-32.75%
6 Active Listings	314	358	-12.29%			
Area = Kamloops and District						
1 Units Listed	395	454	-13.00%	875	827	5.80%
2 Units Sold	169	167	1.20%	319	303	5.28%
3 Sales Volume	\$106,587,409	\$99,483,213	7.14%	\$192,512,237	\$175,585,774	9.64%
4 List/Sell Ratio	96.89%	97.08%		96.63%	96.73%	
5 Days to Sell	73	71	2.56%	77	70	9.59%
6 Active Listings	1,558	3	1,833.33%			
Area = Kootenay						
1 Units Listed	488	445	9.66%	882	797	10.66%
2 Units Sold		474	36.78%	436	327	33.33%
3 Sales Volume	238	174				
3 Sales volume	238 \$122,106,087	\$80,689,944	51.33%	\$219,144,955	\$147,190,991	48.88%
						48.88%
4 List/Sell Ratio 5 Days to Sell	\$122,106,087	\$80,689,944		\$219,144,955	\$147,190,991	48.88% 7.15%

Area = Grand Total						
1 Units Listed	2,781	2,824	-1.52%	5,572	4,911	13.46%
2 Units Sold	1,032	907	13.78%	1,944	1,645	18.18%
3 Sales Volume	\$695,887,356	\$545,803,051	27.50%	\$1,259,483,916	\$987,811,971	27.50%
4 List/Sell Ratio	96.21%	95.70%		95.55%	95.49%	
5 Days to Sell	91	88	2.98%	95	90	5.43%
6 Active Listings	10.880	6.421	69.44%			

Quick Summary Part 1

All property types: Residential, Farms, Multifamily, Land, Commercial

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	28	\$7,991,300	17	\$5,110,400
Last Month	23	\$6,581,550	15	\$4,806,300
This Month Last Year	32	\$9,636,777	16	\$4,671,250
Description	Total Listings Taken	Inventory		
Description This Month	Total Listings Taken 53	Inventory 314		
•		<u> </u>		

Quick Summary Part 2

Condo/Apt		
Sales	5	
New Listings	3	
Current Inventory	18	
Sell/Inv. Ratio	27.78%	
Days to Sell	77	
Average Price	\$82,500	
Median Price	\$83,500	
Condo/Townhouse		
Sales	0	
New Listings	1	
Current Inventory	4	
Sell/Inv. Ratio	0.00%	
Days to Sell	0	
Average Price	\$0	
Median Price	\$0	
Single Family (Excluding lakefront a	nd acreages)	
Sales	17	
New Listings	23	
Current Inventory	107	
Sell/Inv. Ratio	15.89%	
Days to Sell	85	
Average Price	\$300,612	
Median Price	\$291,000	
Ratio of Sales vs Inventory	17.05%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace R	iver								
Acreage/House	4	1	300.00%	7	4	75.00	21	27	-22.22
Duplex	2	7	-71.43%	3	9	-66.67	9	22	-59.09
Mobile Home	5	8	-37.50%	10	9	11.11	19	6	216.67
Recreational	0	0	0.00%	0	0	0.00			0.00
Single Family*	23	29	-20.69%	56	56	0.00	107	126	-15.08
Single Family Lakefront	2	0	0.00%	2	0	0.00	2		0.00
3/4-Plex	0	0	0.00%	0	0	0.00		2	-100.00
Apartment	3	2	50.00%	8	10	-20.00	18	16	12.50
Townhouse	1	0	0.00%	3	3	0.00	4	2	100.00
Residential Total	40	47	-14.89%	89	91	-2.20%	180	201	-10.45
FARMS	0	0	0.00%	0	0	0.00	3	6	-50.00
MULTIFAMILY	0	0	0.00%	0	1	-100.00		2	-100.00
Residential Acreage	0	0	0.00%	1	1	0.00	5	26	-80.77
Residential Acreage Lakefror	nt 0	0	0.00%	0	0	0.00		2	-100.00
Residential Lot	4	6	-33.33%	8	21	-61.90	42	59	-28.81
Residential Lot Lakefront	0	0	0.00%	0	0	0.00			0.00
Residential Lots	4	6	-33.33%	9	22	-59.09%	47	87	-45.98
Business	0	0	0.00%	0	0	0.00	1	4	-75.00
Commercial**	6	2	200.00%	22	5	340.00	60	57	5.26
Land***	3	1	200.00%	3	1	200.00	23	1	2,200.00
COMM TOTAL	3	1	200.00%	3	1	200.00%	0	0	0.00
GRAND TOTAL	53	56	-5.36%	123	120	2.50%	314	358	-12.29

^{*} Excludes lakefront and acreage.

^{**} Inclusive of Hospitality/Resort, industrial, Mixed use, office retail, services and specialty property subtypes

^{***}Excludes residential land

Comparative Activity -- Sales Information (Month)

		Unit Sales		List/Sale Ratio				
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace Riv	er							
Acreage/House	2	3	-33.33%	\$1,615,000	\$1,060,000	52.36%	93.36%	89.30%
Duplex	2	2	0.00%	\$804,900	\$647,500	24.31%	99.39%	97.37%
Mobile Home	0	1	-100.00%	\$0	\$180,000	-100.00%	0.00%	95.24%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Single Family*	17	16	6.25%	\$5,110,400	\$4,671,250	9.40%	96.09%	96.08%
Single Family Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	3	66.67%	\$412,500	\$240,000	71.88%	95.84%	98.00%
Townhouse	0	2	-100.00%	\$0	\$260,777	-100.00%	0.00%	100.69%
Residential Total	26	27	-3.70%	\$7,942,800	\$7,059,527	12.51%	95.83%	95.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential Acreage	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential Acreage Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential Lot	2	2	0.00%	\$48,500	\$104,900	-53.77%	81.10%	90.51%
Residential Lot Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential Lots	2	2	0.00%	\$48,500	\$104,900	-53.77%	81.10%	90.51%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial**	0	3	-100.00%	\$0	\$2,472,350	-100.00%	0.00%	87.63%
Land***	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
GRAND TOTAL	28	32	-12.50%	\$7.991.300	\$9.636.777	-17.07%	95.72%	93.16%

^{*} Excludes lakefront and acreage.

^{**} Inclusive of Hospitality/Resort, industrial, Mixed use, office retail, services and specialty property subtypes

^{***}Excludes residential land

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume				List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD		
Zone = South Peace Riv	/er									
Acreage/House	2	3	-33.33%	\$1,615,000	\$1,060,000	52.36%	93.36%	89.30%		
Duplex	2	2	0.00%	\$804,900	\$647,500	24.31%	99.39%	97.37%		
Mobile Home	2	1	100.00%	\$490,000	\$180,000	172.22%	89.11%	95.24%		
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Single Family*	32	34	-5.88%	\$9,916,700	\$9,132,671	8.58%	96.61%	96.29%		
Single Family Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Apartment	9	5	80.00%	\$1,152,750	\$391,500	194.44%	96.20%	95.98%		
Townhouse	0	2	-100.00%	\$0	\$260,777	-100.00%	0.00%	100.69%		
Residential Total	47	47	0.00%	\$13,979,350	\$11,672,448	19.76%	96.06%	95.73%		
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Residential Acreage	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Residential Acreage Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Residential Lot	2	3	-33.33%	\$48,500	\$124,900	-61.17%	81.10%	86.20%		
Residential Lot Lakefront	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Residential Lots	2	3	-33.33%	\$48,500	\$124,900	-61.17%	81.10%	86.20%		
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Commercial**	1	3	-66.67%	\$20,000	\$2,472,350	-99.19%	40.82%	87.63%		
Land***	1	1	0.00%	\$525,000	\$115,000	356.52%	105.00%	92.07%		
COMM TOTAL	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
GRAND TOTAL	51	54	-5.56%	\$14,572,850	\$14,384,698	1.31%	96.12%	94.12%		

^{*} Excludes lakefront and acreage.

^{**} Inclusive of Hospitality/Resort, industrial, Mixed use, office retail, services and specialty property subtypes

^{***}Excludes residential land

Average/Median price, Days to Sell (Month)

	Av	erage Price		M	edian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Pe	ace River								
Acreage/House	\$807,500	\$353,333	128.54%	\$807,500	\$375,000	115.33%	193	114	68.37%
Duplex	\$402,450	\$323,750	24.31%	\$402,450	\$323,750	24.31%	109	45	143.82%
Mobile Home	\$0	\$180,000	-100.00%	\$0	\$180,000	-100.00%	0	321	-100.00%
Recreational	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Single Family*	\$300,612	\$291,953	2.97%	\$291,000	\$275,000	5.82%	85	108	-20.81%
Single Family LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
3/4-Plex	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Apartment	\$82,500	\$80,000	3.13%	\$83,500	\$84,000	-0.60%	77	20	292.54%
Townhouse	\$0	\$130,389	-100.00%	\$0	\$130,389	-100.00%	0	108	-100.00%
Residential Total	\$305,492	\$261,464	16.84%	\$283,000	\$265,000	6.79%	94	102	-7.99%
FARMS	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
MULTIFAMILY	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Acreage	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Acreage LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Lot	\$24,250	\$52,450	-53.77%	\$24,250	\$52,450	-53.77%	304	896	-66.13%
Res Lot LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Residential Lots	\$24,250	\$52,450	-53.77%	\$24,250	\$52,450	-53.77%	304	896	-66.13%
Business	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Commercial**	\$0	\$824,117	-100.00%	\$0	\$270,000	-100.00%	0	720	-100.00%
Land***	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
COMM TOTAL	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
GRAND TOTAL	\$285,404	\$301,149	-5.23%	\$271,450	\$265,000	2.43%	109	210	-48.06%

^{*} Excludes lakefront and acreage.

^{**} Inclusive of Hospitality/Resort, industrial, Mixed use, office retail, services and specialty property subtypes

^{***}Excludes residential land

Average/Median price, Days to Sell (YTD)

	A	verage Price		M	edian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Pe	eace River								
Acreage/House	\$807,500	\$353,333	128.54%	\$807,500	\$375,000	115.33%	193	114	68.37%
Duplex	\$402,450	\$323,750	24.31%	\$402,450	\$323,750	24.31%	109	45	143.82%
Mobile Home	\$245,000	\$180,000	36.11%	\$245,000	\$180,000	36.11%	123	321	-61.84%
Recreational	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Single Family*	\$309,897	\$268,608	15.37%	\$305,500	\$238,200	28.25%	78	99	-21.12%
Single Family LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
3/4-Plex	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Apartment	\$128,083	\$78,300	63.58%	\$91,000	\$77,500	17.42%	97	93	4.18%
Townhouse	\$0	\$130,389	-100.00%	\$0	\$130,389	-100.00%	0	108	-100.00%
Residential Total	\$297,433	\$248,350	19.76%	\$255,000	\$230,000	10.87%	90	102	-12.10%
FARMS	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
MULTIFAMILY	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Acreage	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Acreage LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Res Lot	\$24,250	\$41,633	-41.75%	\$24,250	\$20,000	21.25%	304	625	-51.47%
Res Lot LF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Residential Lots	\$24,250	\$41,633	-41.75%	\$24,250	\$20,000	21.25%	304	625	-51.47%
Business	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Commercial**	\$20,000	\$824,117	-97.57%	\$20,000	\$270,000	-92.59%	812	720	12.78%
Land***	\$525,000	\$115,000	356.52%	\$525,000	\$115,000	356.52%	18	66	-72.73%
COMM TOTAL	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
GRAND TOTAL	\$285.742	\$266.383	7.27%	\$255.000	\$213.500	19.44%	111	165	-32.75%

^{*} Excludes lakefront and acreage.

^{**} Inclusive of Hospitality/Resort, industrial, Mixed use, office retail, services and specialty property subtypes

^{***}Excludes residential land