South Okanagan Monthly Statistics
January 2025

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,063	716	48.46%	1,063	716	48.46%
2 Units Sold	272	218	24.77%	272	218	24.77%
3 Sales Volume	\$211,278,654	\$168,811,034	25.16%	\$211,278,654	\$168,811,034	25.16%
4 List/Sell Ratio	92.93%	94.55%		92.93%	94.55%	
5 Days to Sell	91	75	21.41%	91	75	21.41%
6 Active Listings	3,237	2,563	26.30%			
Area = North Okanagan						
1 Units Listed	261	221	18.10%	261	221	18.10%
2 Units Sold	92	77	19.48%	92	77	19.48%
3 Sales Volume	\$57,646,355	\$46,267,602	24.59%	\$57,646,355	\$46,267,602	24.59%
4 List/Sell Ratio	96.78%	95.76%		96.78%	95.76%	
5 Days to Sell	90	90	0.26%	90	90	0.26%
6 Active Listings	1,074	951	12.93%			
Area = Shuswap / Revelstoke						
1 Units Listed	141	104	35.58%	141	104	35.58%
2 Units Sold	62	60	3.33%	62	60	3.33%
3 Sales Volume	\$33,529,916	\$32,546,304	3.02%	\$33,529,916	\$32,546,304	3.02%
4 List/Sell Ratio	94.33%	97.06%		94.33%	97.06%	
5 Days to Sell	122	123	-0.40%	122	123	-0.40%
6 Active Listings	662	584	13.36%			
Area = South Okanagan						
1 Units Listed	382	257	48.64%	382	257	48.64%
2 Units Sold	117	72	62.50%	117	72	62.50%
3 Sales Volume	\$72,828,889	\$47,032,450	54.85%	\$72,828,889	\$47,032,450	54.85%
4 List/Sell Ratio	95.24%	93.66%		95.24%	93.66%	
5 Days to Sell	109	131	-17.35%	109	131	-17.35%
6 Active Listings	1,477	1,263	16.94%			
Area = South Peace River						
1 Units Listed	70	64	9.38%	70	64	9.38%
2 Units Sold	23	22	4.55%	23	22	4.55%
3 Sales Volume	\$6,581,550	\$4,747,921	38.62%	\$6,581,550	\$4,747,921	38.62%
4 List/Sell Ratio	96.60%	96.12%		96.60%	96.12%	
5 Days to Sell	113	99	13.76%	113	99	13.76%
6 Active Listings	314	349	-10.03%			
Area = Kamloops and District						
1 Units Listed	480	373	28.69%	480	373	28.69%
2 Units Sold	150	136	10.29%	150	136	10.29%
3 Sales Volume	\$85,924,828	\$76,102,561	12.91%	\$85,924,828	\$76,102,561	12.91%
4 List/Sell Ratio	96.30%	96.28%		96.30%	96.28%	
5 Days to Sell	81	69	17.94%	81	69	17.94%
6 Active Listings	1,492	6	4,766.67%			
Area = Kootenay	<u> </u>					
1 Units Listed	394	352	11.93%	394	352	11.93%
2 Units Sold	198	153	29.41%	198	153	29.41%
3 Sales Volume	\$97,038,868	\$66,501,047	45.92%	\$97,038,868	\$66,501,047	45.92%
4 List/Sell Ratio	95.84%	95.61%		95.84%	95.61%	
5 Days to Sell	116	107	8.07%	116	107	8.07%
6 Active Listings	1,974	0	0.00%			
57 touvo Liburigo	.,					

2,791	2,087	33.73%	2,791	2,087	33.73%
914	738	23.85%	914	738	23.85%
\$564,829,059	\$442,008,920	27.79%	\$564,829,059	\$442,008,920	27.79%
94.74%	95.23%		94.74%	95.23%	
100	92	8.03%	100	92	8.03%
10,230	5,716	78.97%			
	914 \$564,829,059 94.74% 100	914 738 \$564,829,059 \$442,008,920 94.74% 95.23% 100 92	914 738 23.85% \$564,829,059 \$442,008,920 27.79% 94.74% 95.23% 100 92 8.03%	914 738 23.85% 914 \$564,829,059 \$442,008,920 27.79% \$564,829,059 94.74% 95.23% 94.74% 100 92 8.03% 100	914 738 23.85% 914 738 \$564,829,059 \$442,008,920 27.79% \$564,829,059 \$442,008,920 94.74% 95.23% 94.74% 95.23% 100 92 8.03% 100 92

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	117	\$72,828,889	43	\$34,648,400
Last Month	90	\$52,117,244		\$0
This Month Last Year	72	\$47,032,450	26	\$17,509,550
Description	Total Listings Taken	Inventory		
Description This Month	Total Listings Taken 382	Inventory 1,477		
<u> </u>		<u>, </u>		

Quick Summary Part 2

Condo/Apt		
Sales	25	
New Listings	67	
Current Inventory	265	
Sell/Inv. Ratio	9.43%	
Days to Sell	113	
Average Price	\$367,992	
Median Price	\$340,000	
Condo/Townhouse		
Sales	16	
New Listings	39	
Current Inventory	130	
Sell/Inv. Ratio	12.31%	
Days to Sell	117	
Average Price	\$439,431	
Median Price	\$384,700	
Lots		
Sales	4	
New Listings	35	
Current Inventory	196	
Sell/Inv. Ratio	2.04%	
Days to Sell	204	
Average Price	\$322,003	
Median Price	\$308,006	
Residential		
Sales	43	
New Listings	137	
Current Inventory	423	
Sell/Inv. Ratio	10.17%	
Days to Sell	103	
Average Price	\$805,777	
Median Price	\$775,000	
Ratio of Sales vs Inventory	10.13%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	gan								
Acreage/House	24	12	100.00%	24	12	100.00	109	97	12.37
Duplex	20	24	-16.67%	20	24	-16.67	44	12	266.67
Mobile Home	20	10	100.00%	20	10	100.00	67	36	86.11
Recreational	0	0	0.00%	0	0	0.00		63	-100.00
Residential	137	86	59.30%	137	86	59.30	423	381	11.02
Residential WF	3	2	50.00%	3	2	50.00	15	14	7.14
3/4-Plex	2	2	0.00%	2	2	0.00	4	7	-42.86
Timeshare	0	0	0.00%	0	0	0.00			0.00
Apartment	67	46	45.65%	67	46	45.65	265	193	37.31
Townhouse	39	26	50.00%	39	26	50.00	130	109	19.27
RES TOTAL	312	208	50.00%	312	208	50.00%	1,057	912	15.90
FARMS	8	4	100.00%	8	4	100.00	43	50	-14.00
MULTIFAMILY	2	4	-50.00%	2	4	-50.00	8	11	-27.27
Acreage	8	5	60.00%	8	5	60.00	51	48	6.25
Acreage WF	0	0	0.00%	0	0	0.00			0.00
Lots	27	11	145.45%	27	11	145.45	139	106	31.13
Lots WF	0	0	0.00%	0	0	0.00	6	2	200.00
LOTS TOTAL	35	16	118.75%	35	16	118.75%	196	156	25.64
Business	3	5	-40.00%	3	5	-40.00	20	21	-4.76
Commercial	15	19	-21.05%	15	19	-21.05	130	104	25.00
Land	7	1	600.00%	7	1	600.00	23	9	155.56
COMM TOTAL	25	25	0.00%	25	25	0.00%	173	134	29.10
GRAND TOTAL	382	257	48.64%	382	257	48.64%	1,477	1,263	16.94

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	7	5	40.00%	\$9,437,950	\$8,083,000	16.76%	95.25%	94.18%
Duplex	5	3	66.67%	\$3,120,000	\$1,825,000	70.96%	96.21%	96.26%
Mobile Home	8	4	100.00%	\$2,129,000	\$829,500	156.66%	93.68%	95.04%
Recreational	0	1	-100.00%	\$0	\$52,500	-100.00%	0.00%	88.98%
Residential	43	26	65.38%	\$34,648,400	\$17,509,550	97.88%	95.82%	95.87%
Residential WF	1	1	0.00%	\$1,320,000	\$3,262,500	-59.54%	88.06%	88.20%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	25	11	127.27%	\$9,199,800	\$4,543,000	102.50%	97.33%	98.66%
Townhouse	16	9	77.78%	\$7,030,900	\$3,374,900	108.33%	97.41%	97.07%
RES TOTAL	105	60	75.00%	\$66,886,050	\$39,479,950	69.42%	95.89%	95.24%
FARMS	1	0	0.00%	\$1,775,000	\$0	0.00%	77.24%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	4	-50.00%	\$616,011	\$1,339,500	-54.01%	96.27%	82.33%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	2	2	0.00%	\$672,000	\$268,000	150.75%	96.83%	93.77%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	4	6	-33.33%	\$1,288,011	\$1,607,500	-19.87%	96.56%	84.04%
Business	0	3	-100.00%	\$0	\$1,085,000	-100.00%	0.00%	81.40%
Commercial	7	3	133.33%	\$2,879,828	\$4,860,000	-40.74%	93.41%	88.10%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	7	6	16.67%	\$2,879,828	\$5,945,000	-51.56%	93.41%	86.80%
GRAND TOTAL	117	72	62.50%	\$72,828,889	\$47,032,450	54.85%	95.24%	93.66%

Comparative Activity -- Sales Information (YTD)

		Unit Sales	Sales Volume			List/Sal	e Ratio	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okana	gan							
Acreage/House	7	5	40.00%	\$9,437,950	\$8,083,000	16.76%	95.25%	94.18%
Duplex	5	3	66.67%	\$3,120,000	\$1,825,000	70.96%	96.21%	96.26%
Mobile Home	8	4	100.00%	\$2,129,000	\$829,500	156.66%	93.68%	95.04%
Recreational	0	1	-100.00%	\$0	\$52,500	-100.00%	0.00%	88.98%
Residential	43	26	65.38%	\$34,648,400	\$17,509,550	97.88%	95.82%	95.87%
Residential WF	1	1	0.00%	\$1,320,000	\$3,262,500	-59.54%	88.06%	88.20%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	25	11	127.27%	\$9,199,800	\$4,543,000	102.50%	97.33%	98.66%
Townhouse	16	9	77.78%	\$7,030,900	\$3,374,900	108.33%	97.41%	97.07%
RES TOTAL	105	60	75.00%	\$66,886,050	\$39,479,950	69.42%	95.89%	95.24%
FARMS	1	0	0.00%	\$1,775,000	\$0	0.00%	77.24%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	4	-50.00%	\$616,011	\$1,339,500	-54.01%	96.27%	82.33%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	2	2	0.00%	\$672,000	\$268,000	150.75%	96.83%	93.77%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	4	6	-33.33%	\$1,288,011	\$1,607,500	-19.87%	96.56%	84.04%
Business	0	3	-100.00%	\$0	\$1,085,000	-100.00%	0.00%	81.40%
Commercial	7	3	133.33%	\$2,879,828	\$4,860,000	-40.74%	93.41%	88.10%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	7	6	16.67%	\$2,879,828	\$5,945,000	-51.56%	93.41%	86.80%
GRAND TOTAL	117	72	62.50%	\$72,828,889	\$47,032,450	54.85%	95.24%	93.66%

Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,348,279	\$1,616,600	-16.60%	\$1,067,950	\$948,000	12.65%	36	155	-76.53%
Duplex	\$624,000	\$608,333	2.58%	\$515,000	\$675,000	-23.70%	83	124	-32.56%
Mobile Home	\$266,125	\$207,375	28.33%	\$257,500	\$221,000	16.52%	116	109	6.29%
Recreational	\$0	\$52,500	-100.00%	\$0	\$52,500	-100.00%	0	271	-100.00%
Residential	\$805,777	\$673,444	19.65%	\$775,000	\$618,750	25.25%	103	99	4.60%
Residential WF	\$1,320,000	\$3,262,500	-59.54%	\$1,320,000	\$3,262,500	-59.54%	231	265	-12.83%
3/4-Plex	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Timeshare	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Apartment	\$367,992	\$413,000	-10.90%	\$340,000	\$450,000	-24.44%	113	176	-35.70%
Townhouse	\$439,431	\$374,989	17.19%	\$384,700	\$387,000	-0.59%	117	148	-20.45%
RES TOTAL	\$637,010	\$657,999	-3.19%	\$535,000	\$540,500	-1.02%	104	132	-21.10%
FARMS	\$1,775,000	\$0	0.00%	\$1,775,000	\$0	0.00%	50	0	0.00%
MULTIFAMILY	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Acreage	\$308,006	\$334,875	-8.02%	\$308,006	\$292,250	5.39%	272	99	174.94%
Acreage WF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Lots	\$336,000	\$134,000	150.75%	\$336,000	\$134,000	150.75%	136	138	-1.45%
Lots WF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
LOTS TOTAL	\$322,003	\$267,917	20.19%	\$308,006	\$238,500	29.14%	204	112	82.19%
Business	\$0	\$361,667	-100.00%	\$0	\$260,000	-100.00%	0	88	-100.00%
Commercial	\$411,404	\$1,620,000	-74.60%	\$265,000	\$380,000	-30.26%	123	191	-35.56%
Land	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
COMM TOTAL	\$411,404	\$990,833	-58.48%	\$265,000	\$320,000	-17.19%	123	140	-11.73%
GRAND TOTAL	\$622,469	\$653,228	-4.71%	\$525,000	\$477,500	9.95%	109	131	-17.35%

Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South (Okanagan								
Acreage/House	\$1,348,279	\$1,616,600	-16.60%	\$1,067,950	\$948,000	12.65%	36	155	-76.53%
Duplex	\$624,000	\$608,333	2.58%	\$515,000	\$675,000	-23.70%	83	124	-32.56%
Mobile Home	\$266,125	\$207,375	28.33%	\$257,500	\$221,000	16.52%	116	109	6.29%
Recreational	\$0	\$52,500	-100.00%	\$0	\$52,500	-100.00%	0	271	-100.00%
Residential	\$805,777	\$673,444	19.65%	\$775,000	\$618,750	25.25%	103	99	4.60%
Residential WF	\$1,320,000	\$3,262,500	-59.54%	\$1,320,000	\$3,262,500	-59.54%	231	265	-12.83%
3/4-Plex	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Timeshare	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Apartment	\$367,992	\$413,000	-10.90%	\$340,000	\$450,000	-24.44%	113	176	-35.70%
Townhouse	\$439,431	\$374,989	17.19%	\$384,700	\$387,000	-0.59%	117	148	-20.45%
RES TOTAL	\$637,010	\$657,999	-3.19%	\$535,000	\$540,500	-1.02%	104	132	-21.10%
FARMS	\$1,775,000	\$0	0.00%	\$1,775,000	\$0	0.00%	50	0	0.00%
MULTIFAMILY	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Acreage	\$308,006	\$334,875	-8.02%	\$308,006	\$292,250	5.39%	272	99	174.94%
Acreage WF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
Lots	\$336,000	\$134,000	150.75%	\$336,000	\$134,000	150.75%	136	138	-1.45%
Lots WF	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
LOTS TOTAL	\$322,003	\$267,917	20.19%	\$308,006	\$238,500	29.14%	204	112	82.19%
Business	\$0	\$361,667	-100.00%	\$0	\$260,000	-100.00%	0	88	-100.00%
Commercial	\$411,404	\$1,620,000	-74.60%	\$265,000	\$380,000	-30.26%	123	191	-35.56%
Land	\$0	\$0	0.00%	\$0	\$0	0.00%	0	0	0.00%
COMM TOTAL	\$411,404	\$990,833	-58.48%	\$265,000	\$320,000	-17.19%	123	140	-11.73%
GRAND TOTAL	\$622,469	\$653,228	-4.71%	\$525,000	\$477,500	9.95%	109	131	-17.35%